



# MINISTRY OF TRADE, COMMERCE AND FOOD SECURITY

## Invitation for Bids (IFB)

### Selection of an Investor for Design, Develop, Implement and Operating of Online Digital Lottery Solution

**IFB No: MT/FIN/15/PROC./07**

1. The Chairman, Cabinet Appointed Procurement Committee on behalf of the **Ministry of Trade, Commerce and Food Security (MOTCFS)** invites sealed bids from eligible bidders for the **Selection of an Investor for Design, Develop, Implement and Operating of Online Digital Lottery Solution**. The Contract Period is **Ten (10) years**.
2. Bidding will be conducted through the **International Competitive Bidding (ICB-Two Envelope System : Single Stage - Two Envelope Bidding Procedure)** method specified in the National Procurement Guidelines, and are opened to all eligible bidders as defined in the Guidelines.

To be eligible for contract award, the successful bidder shall not have been blacklisted. Bidders must meet the following minimum qualification criteria for the contract award:

- a) **General Experience:** Bidder should have general experience in Online Lottery Contracts in the role of contractor, subcontractor or management contractor during at least the last **Ten (10) years** prior to the bid submission deadline;
  - b) **Specific Experience:** Bidder should have successfully completed at least **two (02)** Online Lottery projects currently live on behalf of a Government or in partnership with a Government. Each project shall be with at least **180 million** lottery tickets issued per annum.
  - c) **Average Annual Turnover:** Bidder should have minimum Average Annual Turnover of **USD 100 million** calculated as total certified payments received for contracts in progress or completed, within the last three (03) years.
3. Interested bidders could obtain further information from **Ms. A.P.N.M. Patabendige, Chief Accountant, MOTCFS**, Mob: +94 714251643, Tel: +94 112110577, Electronic mail address: **ca@trademin.gov.lk** from 0900 to 1600hrs on working days, Commencing from **14th July, 2024**. Bidding document is also available on Ministry of Trade, Commerce and Food Security Website (**<https://www.trade.gov.lk>**) only for **inspection purposes**.
  4. A complete set of Bidding Documents in English may be purchased from MOTCFS office by interested bidders on submission of a written application on a business letterhead, and upon payment of a non-refundable fee of **LKR 500,000.00**. The method of payment will be by cash.
  5. Bids must be delivered to the **address below Para (6)** at or before **1500hrs** on **27th August, 2024**. Late bids will be rejected. Bids will be opened soon after the bid closing in the presence of the bidders' representatives who choose to attend at **1500hrs** on **27th August, 2024**. All bids must be accompanied by a Bid Security in the form of a bank guarantee of not less than **Sri Lankan Rupees One Hundred Million (LKR 100 million)** or the equivalent amount in a freely convertible currency in Sri Lanka.
  6. A Pre- Bid Meeting will be held at **1030hrs** on **30th July, 2024**, on **4th Floor, Ministry of Trade, Commerce and Food Security, No. 492, R.A De Mel Mawatha, Colombo 03**.

**Chairman,  
Cabinet Appointed Procurement Committee  
Ministry of Trade, Commerce and Food Security,  
No: 492, R.A De Mel Mawatha,  
Colombo 03.**

*10th July 2024*