

#### NATIONAL INSURANCE TRUST FUND

#### INVITATION FOR INTERNATIONAL COMPETITIVE BIDDING

## PROCUREMENT OF THE RETROCESSION PROGRAMME TO COVER 30% COMPULSORY REINSURANCE CESSION FOR THE PERIOD FROM 01/10/2024 to 30/09/2025

- 1. The Chairman, Standing Cabinet Appointed Procurement Committee, (hereinafter called SCAPC)) Ministry of Finance, Economic Stabilization and National Policies on behalf of the National Insurance Trust Fund (hereinafter called NITF) invites bids from eligible International Reinsurers' / International Reinsurance Brokers and Insurance Regulatory Commission of Sri Lanka (IRCSL) Registered Insurance Brokers for the procurement of the Retrocession Programme to cover 30% Compulsory Reinsurance Cession for the period from 01/10/2024 to 30/09/2025.
- 2. NITF was established by the National Insurance Trust Fund Act No. 28 of 2006 and subsequently amended, by National Insurance Trust Fund (Amendment) Act No. 28 of 2007; whereby the NITF was empowered to accept compulsory reinsurance cessions from local general insurance companies. Accordingly, it is mandatory for all insurance companies transacting general insurance business in Sri Lanka to cede 30% of their reinsurance cessions with the NITF. In order to manage its possible liabilities arising from the 30% compulsory reinsurance programme, the NITF has decided to obtain the retrocession programme for the period from 01/10/2024 to 30/09/2025.
- 3. Interested parties may obtain a complete set of bidding documents from the National Insurance Trust Fund, 3<sup>rd</sup> Floor, No. 95, Sir Chittampalam A Gardiner Mawatha, Colombo 2, Sri Lanka from **09:00 hours** to **15:00 hours** on working days till **8<sup>th</sup> July 2024** upon payment of a **non-refundable tender fee of LKR 100,000/- or USD 340** by a bank draft drawn in favor of **National Insurance Trust Fund**, to the appropriate below mentioned bank accounts. Bidding documents can also be downloaded from the websites of the NITF (<a href="www.nitf.lk">www.nitf.lk</a>), Ministry of Finance, Economic Stabilization and National Policies (<a href="www.treasury.gov.lk">www.treasury.gov.lk</a>), and Ministry of Foreign Affairs (<a href="www.mfa.gov.lk">www.mfa.gov.lk</a>). The bank draft of the non-refundable deposit should be submitted along with the bid.

	LKR Bank Account	USD Bank Account
Name of the bank	People's Bank	People's Bank
Branch	Queens Branch	Queens Branch
Account Name	National Insurance Trust Fund	National Insurance Trust Fund
Account No	033-1-001-0-0000061	033-4-021-4-2467951
Swift Code	PSBKLKLX	PSBKLKLX

- 4. Bids must be submitted in a sealed envelope, either delivered by hand or couriered to reach the Chairman, Standing Cabinet Appointed Procurement Committee, National Insurance Trust Fund, 3<sup>rd</sup> Floor, No. 95, Sir, Chittampalam A Gardiner Mawatha, Colombo 02, Sri Lanka, not later than 13:00 hours Sri Lanka standard time on 11<sup>th</sup> July 2024, be clearly marked "Bid for procurement of Retrocession Programme to cover 30% compulsory reinsurance cession for the period from 01/10/2024 to 30/09/2025 NITF/ADM/PRO/CAPC/RETRO/2024/01 at the top left corner of the envelope.
- 5. Bids shall be opened immediately after the closing of bids at the Board Room of NITF, 4<sup>th</sup> Floor, No. 95, Sir, Chittampalam A Gardiner Mawatha, Colombo 02, Sri Lanka in the presence of International Reinsurers' / International Reinsurance Brokers and Insurance Regulatory Commission of Sri Lanka Registered Insurance Brokers or their authorized representatives with an official authorization letter. The NITF will declare the names of bidders and bid prices at the meeting.
- 6. The language of correspondence is English. However, if any of the above documents are in a language other than in English, such documents should be accompanied by a certified English translation. This translation will be deemed final and be used for interpreting the information provided.
- 7. All bidders shall furnish the Bid Security either obtained from any commercial bank approved by the Central Bank of Sri Lanka or a bank based in another country but the guarantee must be confirmed by a commercial bank operating in Sri Lanka. The amount of the **Bid Security value is LKR 12,000,000.00** or 40,000 USD, should be deposited in the NITF bank accounts mentioned above, valid period until 03<sup>rd</sup> January 2025 and addressed to the National Insurance Trust Fund, No. 95, Sir Chittampalam A Gardiner Mawatha, Colombo 02, Sri Lanka.
- 8. Interested parties may obtain further information from the following contact person;

Contact Person :- Manager Reinsurance and SRCC & T

Direct :- +94 112026669 Fax :- +94 114700988

E-mail :- pro\_reinsurance@nitf.lk

The Chairman
Standing Cabinet Appointed Procurement Committee
National Insurance Trust Fund
No. 95, Chittampalam A Gardiner Mawatha,
Colombo 02.
Sri Lanka.

## **SECTION I**

## INSTRUCTIONS TO BIDDERS (ITB)

#### **Section I. Instructions to Bidders (ITB)**

ITB shall be read in conjunction with the Section II, Bidding Data Sheet (BDS), which shall take precedence over ITB.

#### General

- 1. Scope of Bid
- 1.1 The Purchaser **indicated in the Bidding Data Sheet (BDS)**, issues these Bidding Documents for the supply of Goods and Related Services incidental thereto as specified in Section V, Schedule of Requirements. The name and identification number of this procurement are **specified in the BDS**. The name, identification, and number of lots (individual contracts), if any, are **provided in the BDS**.
- 1.2 Throughout these Bidding Documents:
  - (a) the term "in writing" means communicated in written form by mail (other than electronic mail) or hand delivered with proof of receipt;
  - (b) if the context so requires, "singular" means "plural" and vice versa; and
  - (b) "day" means calendar day.
- 2. Source of Funds
- 2.1 Payments under this contract will be financed by the source specified in the BDS.
- 3. Ethics, Fraud and Corruption
- 3.1 The attention of the bidders is drawn to the following guidelines of the Procurement Guidelines published by National Procurement Agency:
  - Parties associated with Procurement Actions, namely, suppliers/contractors and officials shall ensure that they maintain strict confidentiality throughout the process;
  - Officials shall refrain from receiving any personal gain from any Procurement Action. No gifts or inducement shall be accepted. Suppliers/contractors are liable to be disqualified from the bidding process if found offering any gift or inducement which may have an effect of influencing a decision or impairing the objectivity of an official.
- 3.2 The Purchaser requires the bidders, suppliers, contractors, and consultants to observe the highest standard of ethics during the procurement and execution of such contracts. In pursuit of this policy:
  - (a) "corrupt practice" means the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the action of a public official in the procurement process or in contract execution;
  - (b) "fraudulent practice" means a misrepresentation or omission of facts in order to influence a procurement process or the execution of a contract;

- (c) "collusive practice" means a scheme or arrangement between two or more bidders, with or without the knowledge of the Purchaser to establish bid prices at artificial, noncompetitive levels; and
- (d) "Coercive practice" means harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in the procurement process or affect the execution of a contract.
- 3.3 If the Purchaser found any unethical practices as stipulated under ITB Clause 3.2, the Purchaser will reject a bid, if it is found that a Bidder directly or through an agent, engaged in corrupt, fraudulent, collusive or coercive practices in competing for the Contract in question.

### 4. Eligible Bidders

- 4.1 All bidders shall possess legal rights to supply the Goods under this contract.
- 4.2 A Bidder shall not have a conflict of interest. All bidders found to have conflict of interest shall be disqualified. Bidders may be considered to have a conflict of interest with one or more parties in this bidding process, if they:
  - (a) are or have been associated in the past, with a firm or any of its affiliates which have been engaged by the Purchaser to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the goods to be purchased under these Bidding Documents; or
  - (b) submit more than one bid in this bidding process. However, this does not limit the participation of subcontractors in more than one bid.
- 4.3 A Bidder that is under a declaration of ineligibility by the National Procurement Agency (NPA), at the date of submission of bids or at the date of contract award, shall be disqualified. The list of debarred firms is available at the website of NPA, <a href="https://www.npa.gov.lk">www.npa.gov.lk</a>
- 4.4 Foreign Bidder may submit a bid only if so stated in **the BDS**

#### 5. Eligible Goods and Related Services

5.1 All goods supplied under this contract shall be complied with applicable standards stipulated by the Sri Lanka Standards Institute (SLSI). In the absence of such standards, the Goods supplied shall be complied to other internationally accepted standards.

#### **Contents of Bidding Documents**

## 6. Sections of Bidding Documents

- 6.1 The Bidding Documents consist of 2 Volumes, which include all the sections indicated below, and should be read in conjunction with any addendum issued in accordance with ITB Clause 8.
  - Section I. Instructions to Bidders (ITB)
  - Section II. Bidding Data Sheet (BDS)
  - Section III. Evaluation and Qualification Criteria
  - Section IV. Bidding Forms
  - Section V. Schedule of Requirements
  - Section VI. Conditions of Contract (CC)
  - Invitation For Bid
- 6.2 The Bidder is expected to examine all instructions, forms, terms, and specifications in the Bidding Documents. Failure to furnish all information or documentation required by the Bidding Documents may result in the rejection of the bid.

## 7. Clarification of Bidding Documents

7.1 A prospective Bidder requiring any clarification of the Bidding Documents including the restrictiveness of specifications shall contact the Purchaser in writing at the Purchaser's address **specified in the BDS**. The Purchaser will respond in writing to any request for clarification, provided that such request is received no later than ten (10) days prior to the deadline for submission of bids. The Purchaser shall forward copies of its response to all those who have purchased the Bidding Documents, including a description of the inquiry but without identifying its source. Should the Purchaser deem it necessary to amend the Bidding Documents as a result of a clarification, it shall doso following the procedure under ITB Clause 8.

## 8. Amendment of Bidding Documents

- At any time prior to the deadline for submission of bids, the Purchaser may amend the Bidding Documents by issuing addendum.
- Any addendum issued shall be part of the Bidding Documents and shall be communicated in writing to all who have purchased the Bidding Documents.
- 8.3 To give prospective Bidders reasonable time in which to take an addendum into account in preparing their bids, the Purchaser may, at its discretion, extend the deadline for the submission of bids, pursuant to ITB Sub-Clause 23.2

#### **Preparation of Bids**

- 9. Cost of Bidding
- 9.1 The Bidder shall bear all costs associated with the preparation and submission of its bid, and the Purchasershall not be responsible or liable for those costs, regardless of the conduct or outcome of the bidding process.
- 10. Language of Bid
- 10.1 The Bid, as well as all correspondence and documents relating to the Bid (including supporting documents and printed literature) exchanged by the Bidder and the Purchaser, shall be written in English language.
- 11. Documents Comprising the Bid
- 11.1 The Bid shall comprise the following:
  - (a) Bid Submission Form and the applicable Price Schedules, in accordance with **ITB Clauses 12, 14, and 15**;
  - (b) Bid Security or Bid-Securing Declaration, in accordance with ITB Clause 20;
  - (c) documentary evidence in accordance with ITBClauses 18 and 29, that the Goods and Related Services conform to the Bidding Documents;
  - (d) documentary evidence in accordance with ITB Clause 18 establishing the Bidder's qualifications toperform the contract if its bid is accepted; and
  - (e) any other document required in the BDS.
- 12. Bid Submission Form and Price Schedules
- 12.1 The Bidder shall submit the Bid Submission Form using the form furnished in Section IV, Bidding Forms. This form must be completed without any alterations to its format, and no substitutes shall be accepted. All blank spaces shall be filled in with the information requested.
- 13. Alternative Bid
- 13.1 Alternative bids shall not be considered.
- 14. Bid Prices and Discounts
- 14.1 The Bidder shall indicate on the Price Schedule the unit prices and total bid prices of the goods it proposes to supply under the Contract.
- 14.2 Any discount offered against any single item in the price schedule shall be included in the unit price of the item. However, a Bidder wishes to offer discount as a lot the bidder may do so by indicating such amounts appropriately.

- 14.3 If so indicated in ITB Sub-Clause 1.1, bids are being invited for individual contracts (lots) or for any combination of contracts (packages). Unless otherwise indicated in the BDS, prices quoted shall correspond to 100 % of the items specified for each lot and to 100% of the quantities specified for each item of a lot. Bidders wishing to offer anyprice reduction (discount) for the award of more than one Contract shall specify the applicable price reduction separately.
- 14.4 (i) Prices indicated on the Price Schedule shall include all duties and sales and other taxes already paid or payable by the Supplier:
  - (a) on components and raw material used in the manufacture or assembly of goods quoted; or
  - (b) on the previously imported goods of foreign origin
  - (ii) However, VAT shall not be included in the price but shall be indicated separately;
  - (iii) the price for inland transportation, insurance and other related services to deliver the goods to theirfinal destination:
  - (iv) the price of other incidental services
- 14.5 The Prices quoted by the Bidder shall be fixed during the Bidder's performance of the Contract and not subject to variation on any account. A bid submitted with anadjustable price quotation will be treated as non-responsive and rejected, pursuant to ITB Clause 31
- 14.6 All lots, if any, and items must be listed and priced separately in the Price Schedules. If a Price Schedule shows items listed but not priced, their prices shall be assumed tobe included in the prices of other items.
- 15. Currencies of Bid
- 15.1 Unless otherwise stated in Bidding Data Sheet, the Bidder shall quote in Sri Lankan Rupees and payment shall be payable only in Sri Lanka Rupees.
- 16 Documents
  Establishing
  the Eligibility
  of the Bidder
- 16.1 To establish their eligibility in accordance with ITB Clause 4, Bidders shall complete the Bid Submission Form,included in Section IV, Bidding Forms.
- 17 Documents
  Establishing
  the
  Conformity of
  the Goods and
  Related
  Services
- 17.1 To establish the conformity of the Goods and Related Services to the Bidding Documents, the Bidder shall furnish as part of its Bid the documentary evidence that the Goods conform to the technical specifications and standards specified in Section V, Schedule of Requirements.

- 17.2 The documentary evidence may be in the form of literature, drawings or data, and shall consist of a detailed item by item description (given in Section V, Technical Specifications) of the essential technical and performance characteristics of the Goods and Related Services, demonstrating substantial responsiveness of the Goods and applicable, a statement of deviations and exceptions to the provisions of the Schedule of Requirements.
- 17.3 The Bidder shall also furnish a list giving full particulars, including quantities, available sources and current prices of spare parts, special tools, etc., necessary for the proper and continuing functioning of the Goods during the period if **specified in the BDS** following commencement of the use of the goods by the Purchaser.

## 18 Documents Establishing the Qualifications of the Bidder

- 18.1 The documentary evidence of the Bidder's qualifications to perform the contract if its bid is accepted shall establish to the Purchaser's satisfaction:
  - (a) A Bidder that does not manufacture or produce the Goods it offers to supply shall submit the Manufacturer's Authorization using the form includedin Section IV, Bidding Forms to demonstrate that it has been duly authorized by the manufacturer or producer of the Goods to supply these Goods;
  - (b) that, if required in the BDS, in case of a Bidder not doing business within Sri Lanka, the Bidder is or will be (if awarded the contract) represented by an Agent in Sri Lanka equipped and able to carry out the Supplier's maintenance, repair and spare parts-stocking obligations prescribed in the Conditions of Contract and/or Technical Specifications; and
  - (c) that the Bidder meets each of the qualification criterion specified in Section III, Evaluation and Qualification Criteria.

## 19. Period of Validity of Bids

- 19.1 Bids shall remain valid until the date specified in the BDS. A bid valid for a shorter date shall be rejected by the Purchaser as non-responsive.
- 19.2 In exceptional circumstances, prior to the expiration of the bid validity date, the Purchaser may request bidders to extend the period of validity of their bids. The request andthe responses shall be made in writing. If a Bid Security is requested in accordance with ITB Clause 20, it shall also be extended for a corresponding period. A Bidder may refuse the request without forfeiting its Bid Security or imposing and damages. A Bidder granting the request shall not be

required or permitted to modify its bid.

#### 20. Bid Security

- 20.1 The Bidder shall furnish as part of its bid, a Bid Security or a Bid-Securing Declaration, as specified in the BDS.
- 20.2 The Bid Security shall be in the amount specified in the BDS and denominated in Sri Lanka Rupees, and shall:
  - (a) at the bidder's option, be in the form of either a bank draft, a letter of credit, or a bank guarantee from a banking institution;
  - (b) be issued by a institution acceptable to Purchaser. The acceptable institutes are published in the NPA website, www.npa.gov.lk.
  - (c) be substantially in accordance with the form included Section IV, Bidding Forms;
  - (d) be payable promptly upon written demand by the Purchaser in case the conditions listed in ITB Clause 20.5 are invoked:
  - (e) be submitted in its original form; copies will not be accepted;
  - (f) remain valid for the period specified in the BDS.
- 20.3 Any bid not accompanied by a substantially responsive Bid Security or Bid Securing Declaration in accordance with ITB Sub-Clause 20.1 and 20.2, may be rejected by the Purchaser as non-responsive.
- 20.4 The Bid Security of unsuccessful Bidders shall be returned as promptly as possible upon the successful Bidder's furnishing of the Performance Security pursuant to ITB Clause 43.
- 20.5 The Bid Security may be forfeited or the Bid Securing Declaration executed:
  - (a) if a Bidder withdraws its bid during the period of bid validity specified by the Bidder on the Bid Submission Form, except as provided in ITB Sub-Clause 19.2; or
  - (b) if a Bidder does not agreeing to correction of arithmetical errors in pursuant to ITB Sub-Clause 30.3
  - (c) if the successful Bidder fails to:
    - (i) sign the Contract in accordance with ITB Clause 42;
    - (ii) furnish a Performance Security in accordance with ITB Clause 43.

## 21. Format and Signing of Bid

The Bidder shall prepare one original of the documents comprising the bid as described in ITB Clause 11 and clearlymark it as "ORIGINAL." In addition, the Bidder shall submit a copy of the bid and clearly mark it as "COPY." In the event of any discrepancy between the original and the copy, the original shall prevail.

The original and the Copy of the bid shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Bidder.

Any interlineations, erasures, or overwriting shall be valid only if they are signed or initialed by the person signing theBid.

#### **Submission and Opening of Bids**

#### 22. Submission, Sealing and Marking of Bids

Bidders may always submit their bids by mail or by hand.

(a) Bidders submitting bids by mail or by hand, shall enclose the original and the copy of the Bid in separate sealed envelopes, duly marking the envelopes as "ORIGINAL" and "COPY." These envelopes containing the original and the copy shall then be enclosed in one single envelope.

The inner and outer envelopes shall:

- (a) Bear the name and address of the Bidder;
- (b) be addressed to the Purchaser in accordance with ITB Sub-Clause 23.1:
- (c) bear the specific identification of this bidding process as indicated in the BDS; and
- (d) bear a warning not to open before the time and date for bid opening,in accordance with ITB Sub-Clause 261.

If all envelopes are not sealed and marked as required, the Purchaser will assume no responsibility for the misplacement or premature opening of the bid.

23. Deadline for Submission of Bids

Bids must be received by the Purchaser at the address and no later than the date and time specified in the BDS.

The Purchaser may, at its discretion, extend the deadline for the submission of bids by amending the Bidding Documents in accordance with ITB Clause 8, in which case all rights and obligations of the Purchaser and Bidders previously subject to the deadline shall thereafter be subject to the deadline as extended only.

#### 24 Late Bids

24.1 The Purchaser shall not consider any bid that arrives after the deadline for submission of bids, in accordance with ITB Clause 23. Any bid received by the Purchaser after the deadline for submission of bidsshall be declared late, rejected, and returned unopened to the Bidder.

## 25. Withdrawal, and Modification of Bids

- 25.1 A Bidder may withdraw, or modify its Bid after it has been submitted by sending a written notice in accordance with ITB Clause 22, duly signed by an authorized representative, and shall include a copy of the authorization in accordance with ITB Sub-Clause 21.2, (except that no copies of the withdrawal notice are required). The corresponding substitution or modification of the bid must accompany the respective written notice. All notices must be:
  - (a) submitted in accordance with ITB Clauses 21 and 22 (except that withdrawal notices do not require copies), and in addition, the respective envelopes shall be clearly marked "WITHDRAWAL," or "MODIFICATION;" and
  - (b) received by the Purchaser prior to the deadline prescribed for submission of bids, in accordance with ITB Clause 23.
- 25.2 Bids requested to be withdrawn in accordance with ITB Sub-Clause 25.1 shall be returned to the Bidders only upon notification of contract award to the successful bidder in accordance with sub clause 41.1.
- 25.3 No bid may be withdrawn, substituted, or modified in the interval between the deadline for submission of bids and the expiration of the period of bid validity specified by the Bidder on the Bid Submission Form or any extension thereof.

#### 26. Bid Opening

- 26.1 The Purchaser shall conduct the bid opening in public at the address, date and time **specified in the BDS.**
- 26.2 First, envelopes marked "WITHDRAWAL" shall be opened and read out and the envelope with the corresponding bid may be opened at the discretion of the Purchaser. No bid withdrawal shall be permitted unless the corresponding withdrawal notice contains a valid authorization to request the withdrawal and is read out at bid opening. Envelopes marked "MODIFICATION" shall be opened and read out with the corresponding Bid. No Bid modification shall be permitted unless the corresponding modification notice contains a valid authorization to request the modification and is read out at Bid opening.

Only envelopes that are opened and read out at Bid opening shall be considered further.

- All other envelopes shall be opened one at a time, reading out: the name of the Bidder and whether there is a modification; the Bid Prices, including any discounts and alternative offers; the presence of a Bid Security or Bid-Securing Declaration, if required; and any other detailsas the Purchaser may consider appropriate. Only discounts and alternative offers read out at Bid opening shall be considered for evaluation. No Bid shall be rejected at Bid opening except for late bids,in accordance with ITB Sub-Clause 24.1.
- 26.4 The Purchaser shall prepare a record of the Bid opening that shall include, as a minimum: the name of the Bidder and whether there is a withdrawal, or modification; the Bid Price, per lot if applicable, including any discounts, and the presence or absence of a Bid Security or Bid-Securing Declaration. The bids that were opened

shall be resealed in separate envelopes, promptly after the bid opening. The Bidders' representatives who are present shall be requested to sign the attendance sheet. A copy of the record shall be distributed to all Bidders who submitted bids in time.

#### **Evaluation and Comparison of Bids**

#### 27. Confidentiality

- 27.1 Information relating to the examination, evaluation, comparison, and post-qualification (if applicable) of bids, and recommendation of contract award, shall not be disclosed to bidders or any other persons not officially concerned with such process until publication of the Contract Award.
- 27.2 Any effort by a Bidder to influence the Purchaser in the examination, evaluation, comparison, and post-qualification of the bids or contract award decisions may result in the rejection of its Bid.
- 27.3 Notwithstanding ITB Sub-Clause 27.2, if any Bidder wishes to contact the Purchaser on any matter related to the bidding process, from the time of bid opening to the time of Contract Award, it should do so in writing.

#### 28. Clarification of Bids

28.1 To assist in the examination, evaluation, comparison and post-qualification of the bids, the Purchaser may, at its discretion, request any Bidder for a clarification of its Bid. Any clarification submitted by a Bidder in respect to its Bid and that is not in response to a request by the Purchaser shall not be considered for purpose of evaluation. The Purchaser's request for clarification and the response shall be in writing. No change in the prices or substance of the Bid shall be sought, offered, or permitted, except to confirm the correction of arithmetic errors discovered by the Purchaser in the Evaluation of the bids, in accordance with ITB Clause 30.

#### 29. Responsiveness of Bids

- 29.1 The Purchaser's determination of a bid's responsiveness is to be based on the contents of the bid itself.
- 29.2 A substantially responsive Bid is one that conforms to all the terms, conditions, and specifications of the Bidding Documents without material deviation, reservation, or omission. A material deviation, reservation, or omission is one that:
  - (a) affects in any substantial way the scope, quality, or performance of the Goods and Related Services specified in the Contract; or
  - (b) limits in any substantial way, inconsistent with the Bidding Documents, the Purchaser's rights or the Bidder's obligations under the Contract; or
  - (c) if rectified would unfairly affect the competitive position of other bidders presenting substantially responsive bids.
- 29.3 If a bid is not substantially responsive to the Bidding Documents, it shall be rejected by the Purchaser and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation, or omission.

## 30. Nonconformities, Errors, and Omissions

- Provided that a Bid is substantially responsive, the Purchaser may waive any non-conformities or omissions in the Bid that do not constitute a material deviation.
- 30.2 Provided that a bid is substantially responsive, the Purchaser may request that the Bidder submit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial nonconformities or omissions in the bid related to documentation requirements. Such omission shall not be related to any aspect of the price of the Bid. Failure of the Bidder to comply with the

- request may result in the rejection of its Bid.
- 30.3 Provided that the Bid is substantially responsive, the Purchaser shall correct arithmetical errors on the following basis:
  - (a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of the Purchaser there is an obvious misplacement of the decimal point in the unit price, in which case the line item total as quoted shall govern and the unit price shall be corrected;
  - (b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and
  - (c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail subject to (a) and (b) above.
- 30.4 If the Bidder that submitted the lowest evaluated Bid does not accept the correction of errors, its Bid shall be disqualified and its Bid Security shall be forfeited or its Bid-Securing Declaration shall be executed.

#### 31. Preliminary Examination of Bids

- 31.1 The Purchaser shall examine the bids to confirm that all documents and technical documentation requested in ITB Clause 11 have been provided, and to determine the completeness of each document submitted.
- 31.2 The Purchaser shall confirm that the following documents and information have been provided in the Bid. If any of these documents or information is missing, the Bid shall be rejected.
  - (a) Bid Submission Form, in accordance with ITB Sub-Clause 12.1;
  - (b) Price Schedules, in accordance with ITB Sub-Clause 12;
  - (c) Bid Security or Bid Securing Declaration, in accordance with ITB Clause 20.

## 32. Examination of Terms and Conditions; Technical Evaluation

- 32.1 The Purchaser shall examine the Bid to confirm that all terms and conditions specified in the CC and the **Contract** Data have been accepted by the Bidder without any material deviation or reservation.
- 32.2 The Purchaser shall evaluate the technical aspects of the Bid submitted in accordance with ITB Clause 17, to confirm that all requirements specified in Section V, Schedule of Requirements of the Bidding Documents have been met without any material deviation or reservation.
- 32.3 If, after the examination of the terms and conditions and the technical evaluation, the Purchaser determines that the Bid is not substantially responsive in accordance with ITB Clause 29, the Purchaser shall reject the Bid.

### 33. Conversion to Single Currency

33.1 If the bidders are allowed to quote in foreign currencies in Single with sub clause 15.1, for evaluation and comparison purposes, the Purchaser shall convert all bid prices expressed in foreign currencies in to SriLankan Rupees using the selling rates prevailed 28 days prior to closing of bids as published by the Central Bank of Sri Lanka. If this date fallson a public holiday the earliest working day prior to the date shall be applicable.

#### 34. Domestic Preference

34.1 Domestic preference shall be a factor in bid evaluation only if stated in

the BDS. If domestic preference shall be a bid- evaluation factor, the methodology for calculating the margin of preference and the criteria for its application shall be as specified in Section III, Evaluation and Oualification Criteria.

#### 35. Evaluation of Bids

- 35.1 The Purchaser shall evaluate each bid that has been determined, up to this stage of the evaluation, to be substantially responsive.
- 35.2 To evaluate a Bid, the Purchaser shall only use all the factors, methodologies and criteria defined in this ITB Clause 35.
- 35.3 To evaluate a Bid, the Purchaser shall consider the following:
  - (a) the Bid Price as quoted in accordance with clause 14;
  - (b) price adjustment for correction of arithmetic errors in accordance with ITB Sub-Clause 30.3;
  - (c) price adjustment due to discounts offered in accordance with ITB Sub-Clause 14.2; and 14.3
  - (d) adjustments due to the application of the evaluation criteria specified in the BDS from amongst those set out in Section III, Evaluation and Qualification Criteria;
  - (e) adjustments due to the application of a domestic preference, in accordance with ITB Clause 34 if applicable.
- 35.4 The Purchaser's evaluation of a bid may require the consideration of other factors, in addition to the factors sted in ITB Sub-Clause 35.3, if specified in BDS. These factors may be related to the characteristics, performance, and terms and conditions of purchase of the Goods and Related Services. The effect of the factors selected, if any, shall be expressed in monetary terms to facilitate comparison of bids
- 35.5 If so specified in the BDS, these Bidding Documents shall allow Bidders to quote for one or more lots, and shall allow the Purchaser to award one or multiple lots to more than one Bidder. The methodology of evaluation to determine the lowest-evaluated lot combinations, is specified in Section III, Evaluation and Qualification Criteria.
- **36.** Comparison of Bids
- 36.1 The Purchaser shall compare all substantially responsive bids to determine the lowest-evaluated bid, in accordance with ITB Clause 35.
- 37. Post qualification of the Bidder
- 37.1 The Purchaser shall determine to its satisfaction whether the Bidder that is selected as having submitted the lowest evaluated and substantially responsive bid is qualified to perform the Contract satisfactorily.
- 37.2 The determination shall be based upon an examination of the documentary evidence of the Bidder's qualifications submitted by the Bidder, pursuant to ITB Clause 18.
- 37.3 An affirmative determination shall be a prerequisite for award of the Contract to the Bidder. A negative determination shall result in disqualification of the bid, in which event the Purchaser shall proceed to the next lowest evaluated bid to make a similar determination of that Bidder's capabilities to perform satisfactorily.
- 38. Purchaser's Right to Accept Any Bid, and to Reject Any or All Bids
- 38.1 The Purchaser reserves the right to accept or reject any bid, and to annul the bidding process and reject all bids at any time prior to contract award, without thereby incurring any liability to Bidders.

#### **Award of Contract**

#### 39. **Award Criteria** 39.1 The Purchaser shall award the Contract to the Bidder whose offer has been determined to be the lowest evaluated bid and is substantially responsive to the Bidding Documents, provided further that the Bidder is determined to be qualified to perform the Contract satisfactorily. 40. Purchaser's Right 40.1 At the time the Contract is awarded, the Purchaser reserves the right to to Vary Quantities increase or decrease the quantity of Goods and Related Services originally at Time of Award specified in Section V, Schedule of Requirements, provided this does not exceed twenty five percent (25%) or one unit whichever is higher and without any change in the unit prices or other terms and conditions of the bid and the Bidding Documents.

#### 41. Notification of Award

- 41.1 Prior to the expiration of the period of bid validity, the Purchaser shall notify the successful Bidder, in writing, that its Bid has been accepted.
- 41.2 Until a formal Contract is prepared and executed, the notification of award shall constitute a binding Contract.
- 41.3 Upon the successful Bidder's furnishing of the signed Contract Form and performance security pursuant to ITB Clause 43, the Purchaser will promptly notify each unsuccessful Bidder and will discharge its bid security, pursuant to ITB Clause 20.4.

#### 42. Signing of Contract

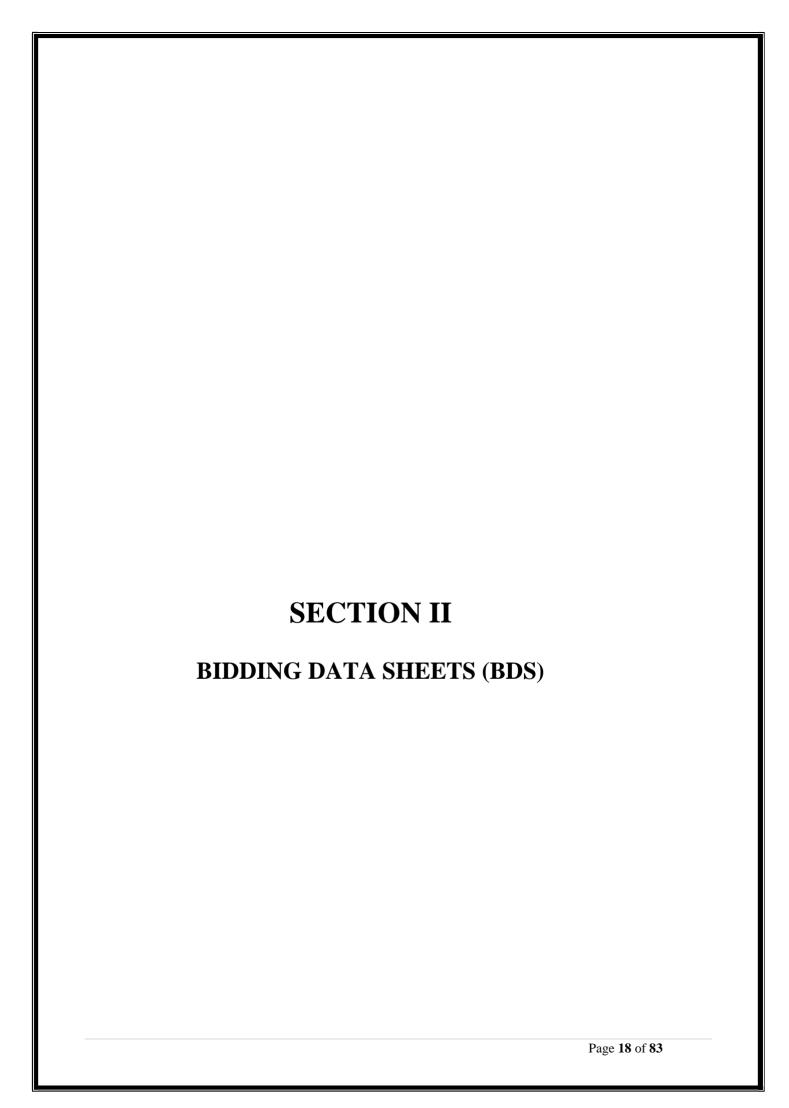
- 42.1 Within Seven (7) days after notification, the Purchaser shall complete the Agreement, and inform the successful Bidder to sign it.
- Within Seven (7) days of receipt of such information, the successful Bidder shall sign the Agreement.

## 43. Performance Security

- 43.1 Within fourteen (14) days of the receipt of notification of award from the Purchaser, the successful Bidder, if required, shall furnish the Performance Security in accordance with the CC, using for that purpose the Performance Security Form included in Section VIII Contract forms. The Employer shall promptly notify the name of the winning Bidder to each unsuccessful Bidder and discharge the Bid Securities of the unsuccessful bidders pursuant to ITB Sub-Clause 20.4.
- 43.2 Failure of the successful Bidder to submit the above-mentioned Performance Security or sign the Contract shall constitute sufficient grounds for the annulment of the award and forfeiture of the Bid Security or execution of the Bid-Securing Declaration. In that event the Purchaser may award the Contract to the next lowest evaluated Bidder, whose offer is substantially responsive and is determined by the Purchaser to be qualified to perform the Contract satisfactorily.

#### 44. Corrections to BID Documents

44.1 Erroneous figures must be struck off by a single line and the correct figure must be written clearly and initialed. All alterations and erasures must be authenticated; otherwise, the bids are liable to be treated as invalid and rejected. Ink should not be used for corrections.



#### Section II Bidding Data Sheet (BDS)

The Chairman, Standing Cabinet Appointed Procurement Committee, (hereinafter called SCAPC)) Ministry of Finance, Economic Stabilization and National Policies on behalf of the National Insurance Trust Fund (hereinafter called NITF) invites bids from eligible International Reinsurers' / International Reinsurance Brokers and Insurance Regulatory Commission of Sri Lanka (IRCSL) Registered Insurance Brokers for the procurement of the Retrocession Programme to cover 30% Compulsory Reinsurance Cession for the period from 01/10/2024 TO 30/09/2025.

ITB	A. General	
Clause		
Reference		
ITB 1.1	Scope of Bid:	
	Whole Account Excess of Loss Risk and Catastrophic reinsurance programme to protect 30% compulsory reinsurance cession to NITF of all proportional, non- proportional, treaty and facultative reinsurance of the General Insurance business of each company transacting General Insurance Business in Sri Lanka.	
	The Purchaser is: National Insurance Trust Fund	
	The name and identification number of the Contract are: <b>Procurement of Retrocession Programme to cover 30% compulsory reinsurance cession for the period from 01/10/2024 to 30/09/2025</b> .	
	Contract Number: NITF/ADM/PRO/CAPC/RETRO/2024/01	
	To qualify for evaluation, Bidders are required to bid for the total solution.	
	Partial bids shall be treated as non-responsive and shall be rejected.	
ITB 2.1	The source of funding is: By National Insurance Trust Fund	
ITB 4.1	Eligible Bidder	
	Bidder shall not have been backlisted by the Government or National Insurance Trust Fund	
	• If an International Reinsurance Broker comes with a local reinsurance Broker which has a current license by Insurance Regulatory Commission of Sri Lanka, that should be properly indicated in bidding document and the authorization letter should be issued. (All correspondence and representations will be considered as direct representation of the International Reinsurance Broker, If the local representative Broker is involved in procurement in such case the submission of bids should be purely from the International Reinsurance Broker's letter heads & not under the letter heads of the local representative Broker).	

	<ul> <li>Certified copy of Registration in the country of domicile of international broker &amp; copy of the current license to transact reinsurance business.</li> <li>Experience in handling/ placing Treaty Reinsurance Programmes of insurers operating in the International Reinsurance market for a minimum period of three (3) years.</li> </ul>	
	B. Contents of Bidding Documents	
ITB 7.1	For <u>Clarification of bid purposes</u> only, NITF's address is:	
	Attention: Manager - Reinsurance and SRCC & T	
	Address: National Insurance Trust Fund No.95, Sir, Chittampalam A Gardiner Mawatha, Colombo 02, Sri Lanka Telephone: +94 112206669 Facsimile: +94 114700988 E-mail : pro_reinsurance@nitf.lk	
	L-man . pro_temsurance @ mu.ix	
	A Pre-bid meeting will be held: Yes	
	<b>Date:</b> 18 <sup>th</sup> June 2024	
	<b>Time:</b> 10:00 hrs.	
	<b>Venue:</b> National Insurance Trust Fund, 4 <sup>th</sup> Floor, No.95, Sir Chittampalam A Gardiner Mawatha, Colombo 02, Sri Lanka.	
	C. Preparation of Bids	
ITB 10.1	The Bid, as well as all correspondence and documents relating to the Bid (including supporting documents and printed literature) exchanged by the Bidder and NITF, shall be written in English language. Further it is noted that if any other language is used in documentation other than English language where the English translation will stand as the final authorized document for consideration in respect of the bid submission.	
ITB 13.1	The bidders are not allowed to submit Alternative bids, and such bids will not be considered for evaluation. The bidders should strictly submit the bids for the Option indicated in the 13.1 of ITB. The other alternative bids submitted by bidders shall be treated as non-responsive and rejected.	
	Submission of more than one price schedule in a bid by a single lead reinsurer and bids by multiple lead reinsurers will be rejected.	
	Any bidders are allowed to submit only one bid for the 100% reinsurance cover as required in the bidding documents.	

	Alternative bids shall not be considered schedule will only be considered Conditional bids shall be treated as non-re-		
ITB 14.1	The Bidder shall indicate on the Price Schedule, the layers, adjustable rate and minimum & deposit premium of the reinsurance services it proposes to supply under the Contract including one per treaty period 100% of reinstatement should be clearly indicated in the column named "Terms of Reinstatement" in the "Price Schedule"		
ITB 14.3	If so indicated in ITB Sub-Clause 1.1, bids are being invited for individu contract of reinsurance services, prices quoted shall correspond to 100% the limits specified for each layer and to 100% of the reinsurance service supplied.		
	Layer (Million)	Terms of Reinstatement	
	LKR 1,000 In Excess of LKR 1,000	One Reinstatement	
	LKR 3,000 In Excess of LKR 2,000	One Reinstatement	
	LKR 2,500 In Excess of LKR 5,000	One Reinstatement	
ITB 14.4	The Prices quoted by the Bidder shall be fixed during the Bidder's performance of the Contract and not subject to variation on any account. A bid submitted with an adjustable price quotation will be treated as non-responsive and rejected.		
ITB 14.5	All layers must be listed and priced separately in the Price Schedule.		
ITB 14.6	All layers must be listed and priced separabidder should clearly indicate the pricing for beginning of the contract including the appercentage.	or a period of twelve months at the	
ITB 15.1	(i) Bid prices should be in Sri Lankan Rupees (LKR) and Minimum Deposit Premium should be quoted on 90% basis.  (ii) Minimum deposit Premium will be paid in quarterly installments. Premium will be remitted in LKR or USD at the current exchange rate equivalent to LKR value, converted using the selling rate established for similar transactions by the Central Bank of Sri Lanka on the dates defined by the agreement in four (04) equal installments in quarterly basis.  (iii) Claims receivable may receive in LKR or USD by NITF on the conversion of the exact LKR value of the claim at the date of occurrence of loss.		

#### ITB 18.1 Eligibility of Reinsurance Broker

- a. Experience in handling/ placing Treaty Reinsurance Programmes of insurers operating in the International Reinsurance market for a minimum period of three (3) years. (From the beginning of 2020 and fulfill the Form 6 of Section V Bidding Forms)
- b. Profile of the company, names of the key technical staff (first three technical heads in hierarchical order of the said company), professional qualification, experience of each person and the contact details of the key technical officers in the company.
- c. If an International Reinsurance Broker comes with a local reinsurance Broker which has a current license by Insurance Regulatory Commission of Sri Lanka, that should be properly indicated in bidding document and the authorization letter should be issued. (All correspondence and representations will be considered as direct representation of the International Reinsurance Broker, If the local representative Broker is involved in procurement in such case the submission of bids should be purely from the International Reinsurance Broker's letter heads & not under the letter heads of the local representative Broker)
- d. If a local Insurance Broker is used as a representative by the International Reinsurance Broker where the following conditions must be fulfilled and noncompliance of such conditions would be strictly considered as material deviations;
  - I. The International Reinsurance Broker should issue a letter confirming that the Local broker would represent them in the bidding process but the official bidder shall be the International Reinsurance Broker who will be solely responsible to submit the bids under their own letter heads.
  - II. Original Bidder should be the International Broker and any bids submitted under the letter heads of the local representative will be rejected as material deviation of bidding.
  - III. Quotations & Bids should be submitted under the heading of the said International Broker not under the local representative of the said International Broker.
- e. If a local Insurance Broker registered with the Insurance Regulatory Commission of Sri Lanka participate in the bidding process, such broker would be considered as an International Reinsurance Broker only if such Broker obtain quotations directly from the Reinsurers and not through any other intermediary.
- f. The International Reinsurance Broker should possess a valid professional indemnity cover for a limit of liability Rs.50 Million.
- g. Summary of audited financial details for last three years as per the Form 7 of Section V Bidding Forms and certified copies of Financial Statements for the years 2021, 2022 and 2023.
- h. Certified copy of Registration in the country of domicile & copy of the current license to transact reinsurance business.

#### Eligibility of Reinsurers

a. Experience in accepting Treaty Reinsurance Programmes of insurers operating in the International Reinsurance market for a minimum period of Three (3) years. (From the beginning of 2021 and fulfill the Form 8 of Section V – Bidding Forms)

b. Lead Reinsurer's rating must be S & P "A-", AM Best "A-", Moody's "A3-", Fitch "A-" or above. The minimum signed share should be 10/100 and maximum signed share should be 35/100 of the said Reinsurance Programme. c. The followers' rating must be S &P "BBB", AM Best "bbb", Moody's "Baa3", Fitch "BBB" or above. Preference will be given for "A" rated followers, d. Summary of Audited Financial details of each reinsurer for the last three years as per Form 9 of Section V - Bidding Forms and certified copies of Financial Statements for the years 2020, 2021 and 2022. e. Details of Registration of lead reinsurer in the country of domicile. f. Original signed slip (full set of the Cover Note, Lead Share, Signing Page) by the lead reinsurer. g. If a Reinsurer is submitting a direct bid, it must cover 100% reinsurance cover of the said programme. h. The Procurement Entity, National Insurance Trust Fund has the right and will contact direct the lead Reinsurers. Reinsurers at any given time for clarification and or information. The International Reinsurance Broker should provide the contact person of lead Reinsurer/Reinsurers and designation, contact number & e mail address along with the bid. **ITB 19.1** The bid validity period shall be until 05th December 2024

ITB 20.2	The Bid security submitted in cash should be deposited to a bank account as mentioned below,		
	as mentioned belov	LKR Bank Account	USD Bank Account
	Name of the bank	People's Bank	People's Bank
	Branch	Queens Branch	Queens Branch
	Account Name	National Insurance Trust Fund	National Insurance Trust Fund
	Account No	A/C No: 033-1-001-0- 0000061	A/C No: 033-4-021-4- 2467951
	Swift Code	PSBKLKLX	PSBKLKLX
	A Bid security obta Bank of Sri Lanka "confirmed" by a oprescribed in section	ibmitted in the form of Bid I ined from any commercial ba or a bank based in another commercial bank operating on V "Bidding Forms – Bid C	ank approved by the Central country but the guarantee in Sri Lanka in the format Guarantee"
	The amount of the	Bid Security shall be as follo	ows;
	LKR 12,000,000/-	or 4 0,000USD.	

Bid Security shall be issued in favor of;

Chairman

National Insurance Trust Fund,

4<sup>th</sup> Floor.

No.95, Sir Chittampalam A Gardiner Mawatha, Colombo 02. Sri Lanka.

The Bid Security validity period shall be 175 days from the date of bid closure; accodingly, the bid security shall be valid until 03rd Januray 2025

**ITB 20.4** 

The Bid Security of unsuccessful Bidders shall be returned as promptly as possible upon the completion of the bidding process.

**ITB 21.2** 

Board Resolution certified by the company, authorizing the person to sign the documents on behalf of the company; should be submitted with the bid documents

#### **D. Submission and Opening of Bids**

ITB 22.1

Bid Form, Bid Security and the Price Schedule should be submitted separately.

The inner and outer envelopes shall bear at the following identification marks:

**ITB 22.2** 

Procurement of Retrocession Programme to cover 30% compulsory reinsurance cession for the period from 01/10/2024 to 30/09/2025.

Contract Number: NITF/ADM/PRO/CAPC/RETRO/2024/01

ITB 23.1 For bid submission purposes, NITF's address is:

Attention: The Chairman – Standing Cabinet Appointed Procurement Committee

Address: National Insurance Trust Fund, 4<sup>th</sup> Floor, No.95, Sir Chittampalam A Gardiner Mawatha, Colombo 02. Sri Lanka.

The deadline for the submission of bids is:

**Date: 11th July 2024** 

Time:13:00 hrs

ITB 25.1

If a bid is withdrawn by a written communication such bidder shall be not allowed to be present in the bid opening meeting and they would not be considered as bidders.

The Bid opening shall take place at:

Address: National Insurance Trust Fund, 4th Floor,

ITB 26.1

No.95, Sir Chittampalam A Gardiner Mawatha, Colombo 02.

Sri Lanka

In the presence of bidders or representatives

Time : 13:00 hrs (immediately after dead line for bid submission)

ITB 34.1	E. Evaluation and Comparison of Bids  Domestic preference shall not be a bid evaluation factor.
ITB 35.1	In the event of local representative Insurance Broker is available with the International Reinsurance Broker, the qualification of the International Reinsurance Broker will be the sole consideration and the supplier, eligible Reinsurance Broker and such Reinsurance Broker would be specified and the letter of award, BOR will be issued in the name of the International Reinsurance Broker. The formal broker on record will be absolutely the International Reinsurance Broker only. The local representative Insurance Broker will have only the representative status of the International Reinsurance Broker.
ITB 35.3.c	There will be no price adjustments; the selection is based on the substantially responsive lowest evaluated bid price.

# SECTION III EVALUATION AND QUALIFICATION CRITERIA

#### Section III Evaluation and Qualification Criteria

#### 1.1 Contents

- 1. Evaluation Criteria- ITB 35.3(d)
  - NITF's evaluation of a bid will be based on Evaluated Bid Price.
- 2. Evaluation of received bids will be done at two stages. (ITB37.2)
  - 2.1 Preliminary Examination
  - 2.2 Detailed evaluation

#### 2.1 Preliminary Examination

The bids received will be examined to determine;

- i. Whether all documents requested available.
- ii. Whether bidders are eligible Reinsurance Brokers (Please refer ITB Clause 18.2).
- iii. Whether bidders are eligible Reinsurers (Please refer ITB Clause 18.3)
- iv. Whether the Bid Form (Form 1 of Section V Bidding Forms) is duly signed by an authorized officer and company common seal.
- v. Whether the original lead signed/stamped by company common seal in slip is available from the lead reinsurer.
- vi. Whether the original Pricing Schedule (Form 2 of Section V Bidding Forms) signed/stamped by the lead Reinsurer.
- vii. Whether the original Signing Page has been properly signed by the lead Reinsurer with company common seal and the lead share as well as all layers are protected by the lead share percentage.
- viii. Whether a specimen copy of the Excess of Loss Reinsurance agreement is attached.

#### 2.2 Detailed Evaluation

Each bid will be analyzed to verify the following requirements and/or information are given by the bidder and they match with requirements given in the Bidding Document.

Description	Lead Reinsurer	Reinsurance Broker
Scope of Cover	Yes / No	Yes / No
Period of Cover	Yes / No	Yes / No
Territorial Scope	Yes / No	Yes / No
Layering	Yes / No	Yes / No
Loss Occurrence Clause	Yes / No	Yes / No
Reinstatements	Yes / No	Yes / No

Premium	Yes / No	Yes / No
Adjustable Rate	Yes / No	Yes / No
Reinsurer's Security/Rating	Yes / No	Yes / No
Reinsurer's Share	Yes / No	Yes / No
Arbitration/Jurisdictions	Yes / No	Yes / No
Declared ineligible by the government of Sri Lanka / NITF	Yes / No	Yes / No
Validity of the bid (147 days from the claiming date)	Yes / No	Yes / No

- ❖ If any of above information not provided, the bid shall be rejected.
- ❖ If the details are submitted, other than the detail required will be rejected.
- ❖ If any of above information not provided, the bid shall be rejected
- ❖ After evaluating the terms & conditions of the lead Reinsurer by procurement committee, Eligible bidder should confirm the panel of follow reinsurers within 14 days from the notification date. If bidder fail to submit the panel of Reinsurers according to the bidding document, the bidder is rejected.
- **❖** New notification will be issued to the next eligible bidder for confirming the panel of follow reinsurers within 14 days.
- **❖** Letter of intent will be given to the eligible bidder who confirm the full panel of reinsures.

#### **Section IV Schedule of Requirements**

#### **Information and Special Conditions**

#### 1. Introduction

NITF was established by the National Insurance Trust Fund Act No. 28 of 2006 and subsequently, by National Insurance Trust Fund (Amendment) Act No. 28 of 2007. NITF was empowered to accept compulsory reinsurance cessions from local insurance companies. Accordingly, it is mandatory for all insurance companies transacting general insurance business in Sri Lanka to cede 30% of their reinsurance cession with NITF. In order to manage its possible liabilities arising from the 30% compulsory reinsurance programme, NITF has decided to obtain the retrocession programme for the period from 01/10/2024 to 30/09/2025.

#### 2. Scope of cover

Whole Account Excess of Loss Risk and Catastrophic reinsurance programme to protect 30% compulsory reinsurance cession to NITF of all proportional, non- proportional, treaty and facultative reinsurance of the General Insurance business of each company transacting General Insurance Business in Sri Lanka.

#### 2.1 Period: For the period from 01/10/2024 to 30/09/2025.

#### 2.2 Territorial Scope

- i.Sri Lanka and Maldives (as applicable) for all classes other than Marine Hull, Marine
- ii.Cargo and Personal Accident and Liability
- iii.Worldwide for Personal Accident and Marine Cargo
- iv. Worldwide for Marine Hull business underwritten in Sri Lanka.
- v. Worldwide (excluding USA and Canada) for Liability

#### 2.3 Layering

One Reinstatement One Reinstatement One Reinstatement

(cover required in total LKR 7.5 Bn with deductible LKR1 Bn.)

The words "loss occurrence" shall mean all individual losses arising out of and directly occasioned by one and the same event. However, the duration and extent of any loss occurrence so defined shall be limited to:

- a) 168 consecutive hours as regards hurricane, cyclone, tempest, typhoon, windstorm, rainstorm, hailstorm, tornado/ earthquake, seaquake, tidal wave, volcanic eruption and/or flood, tsunami and any other natural catastrophe.
- b) The Retrocedent may choose the date and time when any such period of consecutive hours commences and, if any accident or event is of greater duration than the above periods, the Retrocedent may divide that accident or event into two or more "loss occurrences" provided no two periods overlap and provided no period commences earlier than the date and time of the happening of the first recorded individual loss to the Retrocedent in that accident or event.

#### 2.4 Reinstatements

Bids must comprise with 100% one full reinstatement for each layer with the pricing details in section V-Bidding Forms.

#### 2.5 Premium

Minimum Deposit Premium is payable in six equal installments in quarterly basis.

#### 2.6 Reinsurer's Security/Rating

- i. Lead Reinsurer's rating must be S & P "A-", AM Best "A-", Moody's "A3-", Fitch "A-" or above. The minimum signed share should be 10/100 and maximum signed share should be 35/100 of the said Reinsurance Programme.
- ii. The followers' rating must be S & P "BBB", AM Best "bbb", Moody's "Baa3", Fitch "BBB" or above. Preference will be given for "A" rated followers.
- iii. If a Reinsurer is submitting a direct bid, it must cover 100% reinsurance cover of the said programme.

#### 2.7 Multiple bids and multiple lead reinsurers

Submission of more than one bid in this bidding process by a single lead reinsurer and bids by multiple lead reinsurers in one bid will be rejected. (as per ITB 13)

## 2.8 Submission of multiple bids by a single broker registered with Insurance Regulatory Commission of Sri Lanka

If any eligible broker who is registered with Insurance Regulatory Commission of Sri Lanka intends to submit more than one lead terms where such submission of lead terms should be tendered as separate bids following the tender procedure. (as per ITB 13)

#### 3. Contractual Obligations for the Successful Bidder

Bidder should comply with the following requirements;

- i. The successful Bidder should actively participate in the claims handling process.
- ii. Upon receipt of the Broker on Record the following time line should be met.
- iii. Original contract document should be submitted within seven days.
- iv. Follow market should be completed within two weeks' time.
- v. Confirm official receipts of the receipt of the portion of the premium by each panel member of the reinsurers should be submitted within two weeks' time upon the payment of the quarterly premium & E mail confirmation not accepted, original should be received.

#### 4. Laws: Arbitration/Jurisdictions

Sri Lankan Law.

#### **5. Gross Net Premium Income**

#### LKR (Mn)

· /		
01/01/2016 to 31/12/2016		1,840
01/01/2017 to 31/12/2017		2,863
01/01/2018 to 31/12/2018		3,249
01/01/2019 to 31/12/2019		3,386
01/01/2020 to 31/12/2020		2,532
01/01/2021 to 31/12/2021		2,560
01/01/2022 to 31/12/2022		2,229
01/01/2023 to 31/12/2023		2,183
01/01/2024 to 31/12/2024	(Estimated)	2,401
01/01/2025 to 30/09/2025	(Estimated)	1,980

#### 6. Validity of the bid:

147 days from the closing date of the bids.

#### 7. Eligibility/ Financial Information

The following documents should be submitted along with the bid to prove eligibility of Reinsurer.

- a. Lead Reinsurer's rating must be S &P "A-", AM Best "A-", Moody's "A3-", Fitch "A-" or above. The minimum signed share should be 10/100 and maximum signed share should be 35/100 of the said Reinsurance Programme.
- b. The follow reinsurers' rating must be S & P "BBB", AM Best "bbb", Moody's "Baa3", Fitch "BBB" or above. Preference will be given for "A" rated followers.
- c. Audited Final Accounts/ Annual Reports of each reinsurer for the last three years.
- d. Details of Registration of each reinsurer in the country of domicile.

e. If a Reinsurer is submitting a direct bid, it must cover 100% reinsurance cover of the said programme.

#### 8. Reinsurance completion of the panel of reinsurance follow market

The bidder should agree that completion of the panel of reinsurance for 100% of risk with the prior approval of NITF.

#### 9. General

- a. Bidders must acquaint themselves fully with conditions of the bid.
- b. The bid and any contract resulting thereof shall be governed by and construed according to the laws of Sri Lanka.
- c. No bid shall be considered for evaluation or award unless all the conditions laid down in the document have been strictly fulfilled.
- d. The language of correspondence is English. However, if any of the above documents are in a language other than in English, such documents should be accompanied by a certified English translation. This translation will govern and be used for interpreting the information provided.
- e. The attachment of the risk should be forthwith executed and the cover should be effective upon the BOR is issued. The broker should hold the responsibility onward with immediate effect irrespective of the terms and conditions formally laid down in the quotation and or in any other documents submitted as part of the formal bid. In case of reinsurer has quoted direct where such reinsurer should forthwith attach the risk as per the terms and conditions of the Bidding Document.
- f. Bidders will be disqualified from the bidding process if found offering any gift or inducement which may have an effect of influencing a decision or impairing the objectivity of an official.

#### 10. Arbitration

All disputes arising out of contract agreement should be dealt in accordance with the provisions of Arbitration Act No. 11 of 1995 and amendments thereto. The place of Arbitration shall be Colombo, Sri Lanka and the language of communication shall be English only.

Chairman,

Standing Cabinet Appointed Procurement Committee.

National Insurance Trust Fund,

No. 95,

Sir Chittampalam A Gardiner Mawatha,

Colombo 02,

Sri Lanka.

# Section V Bidding Forms

#### **Section V Bidding Forms**

#### **Table of Forms**

- 1. Bid Submission Form
- 2. Price Schedule (with Specimen copy of Excess of Loss Reinsurance Contract agreement. However, contract agreement may subject changes with the observations of the Attorney General)
- 3. Bid Guarantee
- 4. Letter of Authorization
- 5. Details of the members of the board of Directors of Bidder
- 6. General Information and Experience of Eligible Broker who is registered with Insurance Regulatory Commission of Sri Lanka
- 7. Financial capabilities of Eligible Broker who is registered with the Insurance Regulatory Commission of Sri Lanka
- 8. General Information and Experience of Lead Reinsurer
- 9. Financial Capabilities of Lead Reinsurer

#### Form 01 1. Bid Submission Form

No: NITF/ADM/PRO/CAPC/RETRO/2024/01

National Procurement Agency;

[The Bidder shall fill in this Form in accordance with the instructions indicated No Section I. alterations to its format shall be permitted and no substitutions shall be accepted.]

Date: [insert date (as day, month and year) of Bid Submission]

	10: National Insurance Trust Fund
	We, the undersigned, declare that:
(a)	We have examined and have no reservations to the Bidding Documents, including
	Addenda No.: [insert the number and issuing date of each Addenda];
(b)	We offer to supply inconformity with the Bidding Documents and in accordance with the Delivery Schedules specified in the Schedule of Requirements the following Reinsurance services.
	[* insert a brief description of the Reinsurance Services];
(a)	The total net price of our Bid (90%, after any discounts offered is:
	Gross (90% of MDP)
	Discount (If Applicable)
	Net Amount
(b)	Our bid shall be valid for the period of time specified in ITB Clause 19.1, from the date fixed for the bid submission deadline in accordance with ITB Sub-Clause23.1, and it shall remain binding upon us and maybe accepted at any time before the expiration of that period;
(c)	We have no conflict of interest in accordance with ITB Sub-4:2
(d)	Our firm, its affiliates or subsidiaries including any subcontractors or suppliers for any part of

the contract or any individual director or directors have not been declared blacklisted by the

- (e) We understand that this bid, together with your written acceptance thereof included in your notification of award, shall constitute a binding contract between us, the reinsurance contract is signed. The formal contract and the written acceptance of your bid (BOR) will constitute the permanent contract between the bidder / Reinsurance panel and NITF.
- (f) We understand that you are not bound to accept the lowest evaluated bid or any other bid that you may receive.

Signed: [Insert signature of person whose name and capacity are shown]
In the capacity of [Insert legal capacity of person signing the Bio
Submission Form]
Name:
Duly authorized to sign the bid for and on behalf of
Dated on day of, [insert date of signing]

Form 02 2. PRICE SCHEDULE FOR 01/10/2024 to 30/09/2025.

Layer (Million)	Minimum and Deposit Premium (LKR) 90%	Adjustabl e Rate	Terms for Reinstatement
With Reinstatement  LKR 1,000 In excess of LKR 1,000  LKR 3,000 In excess of LKR 2,000  LKR 2,500 In excess of LKR 5,000			One Reinstatement @ 100% One Reinstatement @ 100% One Reinstatement @ 100%
Total			

- The format of the price schedule should be strictly adhered.
- Alternative price schedules and or altered price schedules in submission of the price shall be treated as non-responsive and shall be rejected.

Signature	:
Name of the Authorized Officer	·
Official frank	:

#### **REINSURANCE SLIP**

**Type**: Whole Account Excess of Loss Reinsurance Contract (Risk and Catastrophe)

Reinsured : National Insurance Trust Fund, Sri Lanka (NITF)

Original Insureds Reinsurers

: Insurers of Sri Lankan Insurance Market

: The subscribing Insurance and/or Reinsurance Companies and/or Underwriting Members of Lloyd's (thereinafter referred to as the Reinsurers), for a participation

as stated in the individual signing pages.

Period

: This Contract shall apply to losses occurring during the period:

Effective from : 01st October 2024 Expiring on : 30th September 2025

Both days inclusive, Local Standard Time at the place where the loss occurs.

Reinsurers agree to extend for a further period of one calendar month at terms to be agreed, if required by the Reinsured.

The rights and obligations of both parties to this Contract shall remain in full force until the effect date of expiry or termination, after which the liability of the Reinsurers shall cease absolutely, except in respect of losses occurring during the period of this Contract, the claims for which remain unsettled at that date.

Subject to no known or reported losses prior to binding of risk.

Class Business of : This Contract shall indemnify the Reinsured in respect of all losses arising out of mandatory cessions at 30% of the General Insurance business of each insurance company transacting General Insurance including Property, Engineering, Business Interruption, Marine Cargo and Hull, Motor and Liability or any form of treaty reinsurance proportional or non-proportional or by way of facultative reinsurance.

Territorial Scope : This Contract shall apply to losses occurring in Sri Lanka and Maldives but to apply worldwide in respect of Marine Cargo, Marine Hull and Personal Accident Policy (ies) issued. Liability policy (ies) underwritten in Sri Lanka shall have worldwide coverage excluding USA and Canada.

#### **RISK DETAILS**

Limits and : The Reinsurers hereby agree to indemnify the Reinsured up to but not exceeding the Limit of Indemnity of:

Ultimate Net Loss each and every risk, each and every loss occurrence, each and every loss and/or series of losses arising out of one event.

#### Layer 1

LKR 1,000,000,000 in excess of LKR 1,000,000,000

#### Layer 2

LKR 3,000,000,000 in excess of LKR 2,000,000,000

#### Layer 3

LKR 2,500,000,000 in excess of LKR 5,000,000,000

**Reinsuring Clause**: Reinsurers shall only be liable if and when the Ultimate Net Loss or payable by the Reinsured in respect of the Limit of Indemnity of each Layer, as defined herein exceeds the amount as specified under the Underlying Loss of each layer, for each and every risk, for each and every loss occurrence and the Reinsured shall be the sole judge on which basis recoveries are to be made hereunder.

The Reinsurers shall thereupon be liable for the amount in excess thereof but their liability under this Contract is limited to the amount as specified under Limit of Indemnity above, for each and every loss occurrence.

However, for recoveries on a Loss Occurrence basis, losses from any one Loss Occurrence shall not be subject to this Contract unless two or more risks insured or reinsured by the Reinsured are involved in such Loss Occurrence.

Minimum and: A premium of:-

#### **Deposit Premium**

Adjustable at expiry.

Layer 1 LKR ... Layer 2 LKR .... Layer 3 LKR ...

Minimum and Deposit premium amount is payable in four equal instalments due on following dates:

1<sup>st</sup> January 2025 1<sup>st</sup> April 2025 1<sup>st</sup> June 2025 30<sup>th</sup> September 2025

Minimum and
<b>Deposit Premium</b>
(Continue)

Layer 1: .....% of GNPI Layer 2: ....% of GNPI Layer 3: ....% of GNPI

The above is based on the estimated Gross Net Premium Income in respect of the

Entire Portfolio is estimated at **LKR** (Mn) 2850 at the inception of this Contract. The adjustable rates are to be applied to the declared GNPI at expiry of this contract to be carried out within 90 days of the expiry of this Contract.

#### Layer 1

#### Reinstatements

One full reinstatement at 100% additional premium, pro rata as to amount only

#### Layer 2

One full reinstatement at 100% additional premium, pro rata as to amount only

#### Layer 3

One full reinstatement at 100% additional premium, pro rata as to amount only Within 90 Days from due dates for all other installments except 1<sup>st</sup> installment, which will be within 60 days from risk binding.

#### Premium Payment Terms

Non-payment of premium within premium payment warranty period will lapse the reinsurer's liability automatically, unless otherwise agreed.

#### Taxes Payable by Reinsured and Administered by

None.

#### **Reinsurers Conditions**

To follow all terms, clauses, conditions and warranties as are now or may be hereafter covered by or contained in original insurances subject to Ultimate Net Loss.

Broker (Intermediary) is responsible for the remittance of Minimum Deposit Premium (MDP) installments to the panel of reinsurers on due dates.

As soon as possible after the expiry of this Contract, the above Deposit premium shall be adjusted to an amount equal to the rate of:

- Scope of cover / Business as defined
- Underwriting Policy Clause
- Reinstatement Clause
- Several Liability Clause
- 75% Loss Reporting Clause
- Claims Co-operation Clause with Third Party Professional Administrator Appointed when original claims exceed LKR 1,000,000,000.
- Errors and Omission Clause
- Extended Expiration Clause
- Notification of Losses
- Inspection of Records
- Rates of Exchange Clause
- Amendments and Alterations Clause
- Insolvency Clause
- Termination Clause
- Special Acceptances to be agreed by Overall Contract Leader only and binding on all following Reinsurers.
- Definition of Loss Occurrence LPO 98A Amended
- Definition of Any One Risk
- Intermediary Clause
- Jurisdiction Clause
- Arbitration Clause
- Sanctions Clause

#### **Exclusions**: This contract shall exclude:

- Nuclear Energy Risks Exclusion Clause (Reinsurance) 1994 (NMA 1975a).
- Clause 370 and 380 as applicable to Marine Business only.
- USA / Canada Territory Legal Liability Insurance covers.
- Liability classes not included within the Miscellaneous / Accident Insurance classes under any treaty agreement
- Bankers' Indemnity Insurance covers.
- Political Risks Exclusion Endorsement (Reinsurance)
- Terrorism Exclusion Endorsement (Reinsurance) (NMA 2921)
- Radioactive Exclusion Clause
- Transmission and Distribution Lines Exclusion Clause
- War and Civil War Exclusion Clause
- Information Technology Clarification Agreement attached.
- Credit and Solvency Bonds
- Cargo Termination of Transit Clause (Terrorism) 2009
- Terrorism Risks
- Political Risks other than those provided under a Marine Policy.
- Kidnap & Ransom Risks
- Aviation Risks
- Space & space related risks
- Overseas Medical Risks

- Medical malpractice
- Communicable Diseases Exclusion
- Marine Risks
- Offshore Energy risks
- Contingent Business Interruption on standalone basis
- Total Asbestos Exclusion Clause
- Difference in Conditions or Difference in Limits Policies
- Event Cancellation Risks
- Tobacco / tobacco products
- Loss of Damage caused by or resulting from an act or incident which occurs
  or is committed whether directly or indirectly by reason of or in connection
  with war, invasion, act of foreign enemy, hostilities or warlike operations
  (whether war be declared or not), civil war, or seizure of power arising from
  a military conspiracy or strike, riot and civil commotion.

All special acceptance are to be agreed by the Slip Leader only and such agreement shall be binding on all other Reinsurers hereon. Any special acceptance previously agreed are to remain covered and automatically renewed hereunder. All Reinsurers shall be advised of the special acceptances which are covered hereunder at the renewal of this Contract.

#### Law and Jurisdiction

This Contract shall be governed by and is construed in accordance with Sri Lankan law in all respects.

: Any dispute or matter which requires reference to acourt arising out of or relating to an arbitration, or falling outside the scope of the Arbitration clause, shall be submitted to the exclusive jurisdiction of the courts of Sri Lanka.

This document details the Contract terms entered into by the Reinsurers and constitutes the Contract Document.

This Contract Document has been produced by .....(Name of the

**Bidder**) to provide a copy thereof to the Reinsured as the evidence of cover.

Reinsurers agree that any pages forming part of this document that contain handwritten amendments made by Reinsurers, may be retyped and agreed by the Slip Leader only for the purpose of issuing this Contract Document as the evidence of cover. Pages containing handwritten amendments will be retained on file by

.....(Name of the Bidder)

No further Contract Document will be issued other than endorsements to note additions, deletions and amendments.

- : None other than as may exist in this document or in the wording that forms part of this Contract.
- : None other than as may exist in this document or in the wording that forms part of this Contract.
- : None other than as may exist in this document or in the wording that forms part of this Contract.
- : .....(Name of the Bidder) may maintain, records or transmit all documents in relation to this Insurance electronically.
- : This document details the contract terms entered into by Reinsurers and constitutes the contract document.

### Exclusions (Continue)

Warranties

**Subjectivities** 

**Conditions Precedent** 

Recording, Transmitting and Storing Information

**Reinsurer Contract Documentation** 

Slip Leader

: .....(Name of the lead reinsurer) regardless of market security structure attaching to this

Basis of Agreement to Contract Changes: To follow automatically original policies in every respect, including alterations. additions. anv deletions. amendments, agreements, endorsements and wording amendments. However, in no event shall this be construed in any way to provide coverage outside the terms and conditions set forth in this Contract.

> Any amendments and/or additions and/or agreements of whatsoever nature to the terms of this reinsurance to be agreed by the Slip Leader only and binding on all others hereon.

#### **Basis of Claims Agreement**

: When details of an agreed endorsement are required to be provided to following underwriters, electronic of the Bidder), as they may deem appropriate. If Such of the Bidder) is not to be held responsible for the message failing to arrive, or being corrupted or distorted during transmission.

As Evidence of Cover the client. to .....(Name of the Bidder), has the option of providing a Broker Insurance Documentation comprising of a copy of the Risk details and Information together with a summary of the security(es) and signed lines. Unless requested by the Insured or Underwriters, no formal policy is to be issued.

Claims to be managed in accordance with

- i) The Lloyd's Claims Scheme (Combined), or as amended or any successor thereto.
- ii) IUA claims agreement practices
- iii) The practices of any company (ies) electing to agree claims in respect of their own participation.

#### **Claims** Agreement **Parties**

i) For Lloyd's syndicates

> The leading Lloyd's syndicate and, where required by the applicable Lloyd's Claim Scheme, the second Lloyd's syndicate and/or the Scheme Provider.

The Leader Lloyd's Syndicate is

The Second Lloyd's Syndicate is

- ii) Those companies acting in accordance with the IUA claims agreement practices, excepting those that may have opted out via iii) below.
- iii) Those companies that have specifically elected to agree claims in respect of their own participation.

iv) All other subscribing Insurers that are not party to the Lloyd's/IUA claims agreement practices, each in respect of their own participation or agree to follow the settlement and/or settlement decisions of the Slip Leader.

#### Claims Administration

Current X changing Ins-sure Services claims procedures to be followed, where applicable.

IUA Contractual Condition to apply in respect of CLASS circulations to IUA following market.

Broker to enter claim advices via ECF onto CLASS system, as appropriate, for agreement by Underwriters.

Distribution of claim file information to Underwriters by ......(*Name of the Bidder*) may be by mail, fax or electronic means, as the latter may deem appropriate.

In the event of partial premium being received from the Insured by

......(*Name of the Bidder*), Underwriters agree to accept such premium and Exchanging Ins- sure Services are authorized to take down such premium including from individual insureds and/or territories as required.

Leader, unless specified otherwise by .....(*Name of the Bidder*) or within the Risk Details.

......(Name of the Bidder) and (Re)insurers agree that may claims hereunder (including any claims related costs/fees) may be notified and administered via ECF with any payment(s) processed via CLASS.

Rules and Extent of any other Delegated Claims Authority : None, unless otherwise specified here by any of the claims agreement parties shown above.

Expert(s) Fees Collection : Adjustment, legal and other costs and fees to be agreed by Claims Agreement

Deferred Premium Period of Credit

: 0 Days

Adjustment Premium Period of Credit Bureaux Arrangements

: 90 Days

: Premium and/or accounts to be presented to Exchanging Ins-sure Services Accounts to be presented on a delinked basis, where considered appropriate.

Premium payment requirements are deemed met if premium and/or Accounts are presented and/or presented and/or correctly released for settlement to Exchanging Ins-sure Services in line with bureaux procedures on or before the Settlement Due Date (SDD). Where the SDD or due date falls upon a weekend or public holiday, presentation to Exchanging Ins-sure Services or Insurers hereon as applicable on the next working day thereafter will be deemed to be in compliance with SDD and/or any Premium Payment Warranty (PPW) or Premium Condition (PPC).

Premiums, additional premiums, return premium, adjustments, cancellations, non-premium endorsements and/or claims may be agreed and collected on certified copies of slips, signing slips, policies or slip policies. Exchanging Ins- sure Services are authorized to sign as presented on off-slip and/or to accept renewal receipts, all without production of the policy or the expiring slip, as required.

**Non Bureaux Arrangements**  : All non-bureau companies hereon, including overseas insurers, hereby authorize the leading non-Bureau company to sign policies, endorsements and renewal receipts on their behalf without production of signed authorization forms or equivalent documentation.

bv

**Taxes Pavable** Reinsurers

**Country of Origin** : Sri Lanka

Allocation of

Premium to years of

Accounting

Regulatory Client

Classification

: Reinsurance

: None

: 2024

Fee Payable by Client

Other **Deductions** 

from Premium

: None

 $\cdot N_0$ 

**Order Hereon** 

Layer 1 100.00% of 100.00% Layer 2 100.00% of 100.00%

Layer 3 100.00% of 100.00%

**Basis of Written Lines** 

: Percentage of Whole

Signing **Provisions**  : In the event that the written lines hereon exceed 100% of the order, any lines written "to stand" will be allocated in full and all other lines will be signed down in equal proportions so that the aggregate signed lines are equal to 100% of the order without further agreement of any of the Reinsurers.

However:

- In the event that the placement of the order is not completed by the commencement date of the period of insurance then all lines written by that date will be signed in full;
- b) The reinsured may elect for the disproportionate signing of Reinsurers lines, without further specific agreement of Reinsurers, providing that any such variation is made prior to the commencement date of the period of the contract, and that lines written "to stand" may not be varied without the documented agreement of those Reinsurers;
- c) The signed lines resulting from the application of the above provisions can be varied, before or after the commencement date of the period of insurance, by the documented agreement of the Reinsured and all Reinsurers whose lines are to be varied. The variation to the contracts will take effect only when all such Reinsurers have agreed, with the resulting variation in signed lines commencing from the date set out in that agreement.

#### **Written Lines**

: In a co-insurance placement, following (re)insurers may, but are not obliged to, follow the premium charged by the lead (re)insurer.

(Re)insurer may not seek to guarantee for themselves terms as favourable as those which others subsequently achieve during the placement.

#### Information

Reinsurer's Liability Clause ~ LMA3333

#### (Re)insurer's liability several not joint

The liability of a (re)insurer under this contract is several and not joint with other (re)insurers party to this contract. A (re)insurer is liable only for the proportion of liability it has underwritten. A (re)insurer is not jointly liable for the proportion of liability underwritten by any other (re)insurer. Nor is a (re)insurer otherwise responsible for any liability of any other (re)insurer that may underwrite this contract.

The proportion of liability under this contract underwritten by a (re)insurer (or, in the case of a Lloyd's syndicate, the total of the proportions underwritten by all the members of the syndicate taken together) is shown next to its stamp. This is subject always to the provision concerning "signing" below.

In the case of a Lloyd's syndicate, each member of the syndicate (rather than the syndicate itself) is a (re)insurer. Each member has underwritten a proportion of the total shown for the syndicate (that total itself being the total of the proportions underwritten by all the members of the syndicate taken together). The liability of each member of the syndicate is several and not joint with other members. A member is liable only for that member's proportion. A member is not jointly liable for any other member's proportion. Nor is any member otherwise responsible for any liability of any other (re)insurer that may underwrite this contract. The business address of each member is Lloyd's, One Lime Street, London EC3M

7HA. The identity of each member of a Lloyd's syndicate and their respective proportion may be obtained by writing to Market Services, Lloyd's, at the above address.

#### **Proportion of liability**

Unless there is "signing" (see below), the proportion of liability under this contract underwritten by each (re)insurer (or, in the case of a Lloyd's syndicate, the total of the proportions underwritten by all the members of the syndicate taken together) is shown next to its stamp and is referred to as its "written line".

Where this contract permits, written lines, or certain written lines, may be adjusted ("signed"). In that case a schedule is to be appended to this contract to show the definitive proportion of liability under this contract underwritten by each (re)insurer (or, in the case of a Lloyd's syndicate, the total of the proportions underwritten by all the members of the syndicate taken together). A definitive proportion (or, in the case of a Lloyd's syndicate, the total of the proportions underwritten by all the members of a Lloyd's syndicate taken together) is referred to as a "signed line". The signed lines shown in the schedule will prevail over the written lines unless a proven error in calculation has occurred.

Although reference is made at various points in this clause to "this contract" in the singular, where the circumstances so require this should be read as a reference to contracts in the plural.

#### SANCTION LIMITATION AND EXCLUSION CLAUSE

No (re)insurer shall be deemed to provide cover and no (re)insurer shall be liable to pay any claim or provide any benefit hereunder to the extent that the provision of such cover, payment of such claim or provision of such benefit would expose that (re)insurer to any sanction, prohibition or restriction under United Nations resolutions or the trade or economic sanctions, laws or regulations of the European Union, United Kingdom or United States of America.

15/09/10 LMA3100

#### CONTRACTUAL WORDING

EXCESS OF LOSS REINSURANCE CONTRACT agreed between THE REINSURED as specified in the attached Risk Details and the subscribing reinsurers whose names and proportions hereof are set out in the attached Signing Pages(s). (here in after called the "Reinsurers")

For and in consideration of the Premium specified in this Contract being paid by the Reinsured to the Reinsurers and subject always to the terms and conditions of this Agreement, which includes the Risk details, the Reinsurers agree to indemnify the Reinsured hereunder:

#### INTEREST CLAUSE

This Contract is to indemnify the Reinsured in respect of liability which may accrue to them under any and all policies and/or contracts of insurance in respect of the class(es) of business as specified in the Risk Details.

#### PERIOD CLAUSE

This Contract is in respect of Loss Occurring during the period as specified under "PERIOD" of the Risk Details.

#### TERRITORIAL SCOPE

This Contract is subject to Territorial Scope as specified under "TERRITORIAL SCOPE" in the Risk Details.

#### **REINSURING CLAUSE**

This Contract is only to pay in excess of an Ultimate Net Loss to the Reinsured of the amount specified under "LIMITS AND DEDUCTIBLES" in the Risk Details each and every risk, each and every loss occurrence, each and every loss and/or series of losses upto a further amount Ultimate Net Loss each and every risk, each and every loss occurrence, each and every loss and/or series of losses as specified under "LIMITS AND DEDUCTIBLES" in the Risk Details subject to the provisions of (Reinstatement Clause).

#### UNDERWRITING POLICY

The Reinsured undertakes not to introduce any material changes in its established acceptance and underwriting policy in respect of the class of business to which this Contract applies without prior approval of the Reinsurer and any reinsurance arrangements relating thereto shall be maintained or deemed to be maintained unaltered for the purpose of this Contract.

#### **ULTIMATE NET LOSS**

The terms "Ultimate Net Loss" shall mean the sun actually paid by the Reinsured in settlement of losses or liability after making deductions for all recoveries, all salvages and all claims upon other reinsurance, whether collected or not, and shall include all costs and adjustment expenses arising from the settlement of claims other than the salaries of employees and the office expenses of the Reinsured.

All salvages, recoveries or payments recovered or received subsequent to a loss settlement under this Agreement shall be applied as if recovered or received prior to the aforesaid settlement and all necessary adjustments shall be made by the parties hereto. Nothing in this clause shall be construed to mean that a recovery cannot be made hereunder until the Reinsured's Ultimate Net Loss has been ascertained.

Recoveries under any underlying Excess of Loss Reinsurance Agreements (as far as applicable) are for the sole benefit of the Reinsured and hall not be taken into account in computing the Ultimate Net Loss or Losses in excess of which this Agreement attaches, not in any way prejudice the Reinsured's right of recovery hereunder.

Notwithstanding the foregoing, Reinsurances effected by any Proportional Treaty Reinsurers protected hereunder, if described in this Agreement as being reinsured hereunder shall not be taken into account in computing the Ultimate Net Loss or losses in excess of which this Agreement attached, nor in any way affect the amount recoverable hereunder.

#### NET RETAINED LINES CLAUSE

This Contract shall only protect that portion of any business covered hereunder which the REINSURED acting in accordance with its established practices, retains net for its own account. REINSURER's liability hereunder shall not be increased due to an error or omission which results in an increase in the Reinsured's normal net retention nor by Reinsured's failure to reinsure in accordance with its normal practice, nor by the inability of the Reinsured to collect from any other reinsurers any amounts which may have become due from them whether such inability arises from the insolvency of such other or otherwise.

#### PREMIUM CLAUSE

The Company shall pay a Minimum and Deposit premium as defined under the Premium in Risk Details.

As soon as possible after the close of each period of this Contract, the above deposit premium shall be adjusted to an amount equal to the rate specified in the Schedule applied to the Reinsured's Gross Net Premium Income for the period covered hereunder, subject however, to a minimum premium of the amount as set out in the Risk Details. Any adjustment of premiums due between the parties shall be payable forthwith.

The term Gross Net Premium Income shall be understood to mean the gross premiums less commission, brokerage, policy taxes and profit commission, cancellation and return premium, and after deduction of premium in respect of business excluded from the protection of this Reinsurance.

The Estimated Gross Net Premium Income in respect of the Declared Portfolio of Facultative and Treaty accounts is estimated at LKR ......at inception this Contract. The adjustable rates are to be applied to the declared Gross Net Premium Income at expiry of the contract to be carried out within 90 days of the expiry of this contract.

#### REINSTATEMENT CLAUSE

In the event of loss or losses occurring under this Contract it is hereby mutually agreed to reinstate this Contract to its full amount, as specified under "LIMITS AND DEDUCTIBLES" in the Risk Details, from the time of the commencement of the occurrence of such loss or losses until expiry of this Contract on payment of an additional premium calculated at Pro-rata of the percentage stated under "REINSTATEMENT" in the Risk Details.

The additional premium due shall be paid simultaneously by the Reinsured when any loss or losses (or part thereof) arising hereunder are settled, but nevertheless the Reinsurers shall never be liable for more than the amount specified under "LIMITS AND DEDUCTIBLES" in the Risk Details, in respect of any one Loss Occurrence nor for more than the maximum recoverable amount specified under "LIMITS AND DEDUCTIBLES" in the Risk Details.

For the purpose of the foregoing, the calculation(s) of the reinstatement premium shall be based on the full final premium payable hereunder in accordance with Premium Clause. In the event of there being a loss settlement prior to the final premium adjustment, then a provisional calculation shall be made based on the percentage specified under

"REINSTATEMENT" in the Risk Details of wither the Minimum and Deposit Premium or if a premium adjustment has been made then the calculation shall be made based on the latest adjusted premium figure as appropriate. Such provisional calculation shall then be adjusted subsequently as may be necessary.

For all purposes of this Contract, losses shall be considered in date order of their occurrence, but this shall not preclude the Reinsured from making provisional collections in respect of claims, which may ultimately not be recoverable hereon.

#### 75% LOSS REPORTING CLAUSE

The Reinsured shall report as soon as possible claims for losses estimated to amount to 75% or more of the retention of this Contract. The Reinsured shall keep the Reinsurers informed of all significant developments related to such claims. The Reinsured shall furnish the

Reinsurers with such documents and papers as they may require in connection with any loss in which the Reinsurers may be interested hereunder.

#### **CLAIMS CO-OPERATION CLAUSE**

A further condition precedent to the Reinsurer's obligation to pay is that the Reinsured shall, on the Reinsurer's request, co-operate with the Reinsurer and the Third Party Professional Administrator Appointed in the adjustment and settlement of claims when original claims exceed LKR 1,000,000,000.

In particular, the Reinsurer may require the Reinsured, after consultation with the Reinsurer, appoint a recognized firm of independent loss adjusters and that it be kept informed of the progress of the settlement and/or be given an opportunity to take part at its own expense, in the settlement of the claim by delegating a duly authorized representative.

#### **ERRORS & OMISSION CLAUSE**

Any inadvertent error or omission on the part of either the Reinsured or the Reinsurers, shall not relieve either party from any liability which would have attached to this Contract and such error or omission shall be rectified immediately upon discovery. Nevertheless, nothing in this Clause shall be held to override any of the terms and conditions of this Contract and no liability shall be imposed on either party greater than would have attached hereunder if the error or omission had not occurred.

#### **EXTENDED EXPIRATION CLAUSE** (*Not applicable for Liability class*)

If this Contract should expire or be terminated while a Loss Occurrence covered by this Contract is in progress, it is understood and agreed that subject to the other terms and conditions of this Contract, the Reinsurers hereon are responsible as if the entire loss or damage had occurred prior to the expiration or termination of this Contract, provided that no part of that Loss Occurrence is claimed against any renewal or replacement of this Contract.

#### INSPECTION OF RECORDS

The Lead Reinsurer(s), or representatives duly authorized by them, may at any time during normal office hours of the Reinsured and at a place to be mutually agreed between the parties, inspect and take copies of such of the Reinsured's records and documents which relate to business cover under this Contract. It is agreed that the Lead Reinsurers right of inspection shall continue as long as either party has a claim against the other arising out of this Contract or whilst any liability remains hereunder.

#### RATES OF EXCHANGE CLAUSE

For the purpose of this Contract, currencies other than Sri Lanka Rupees (LKR) shall be converted into such currency at the rates of exchange used in the Reinsured's books, or where there is specific remittance for a loss settlement, at the rate of exchange used in making such remittance.

#### AMENDMENTS AND ALTERATIONS CLAUSE

Any amendment and/or alteration to this Contract that are agreed by correspondence shall be automatically binding hereon and unless otherwise agreed by the parties hereto shall be formally documented by an exchange of correspondence signed by the parties or by issue of a contract addendum which shall be considered to form an integral part hereof.

#### **INSOLVENCY CLAUSE**

Where an Insolvency Event occurs in relation to the Reinsured the following terms shall apply (and, in the event of any inconsistency between these terms and any other terms of this Agreement, these terms shall prevail):

- A. Notwithstanding any requirement in this Agreement that the Reinsured shall actually make payment in discharge of its liability to its policyholder/cover holder before becoming entitled to payment from the Reinsurer:
- (i) the Reinsurer shall be liable to pay the Reinsured even though the Reinsured is unable actually to pay, or discharge its liability to, its policyholder/cover holder; but
- (ii) nothing in this clause shall operate to accelerate the date for payment by the Reinsurer of any sum which may be payable to the Reinsured, which sum shall only become payable as and when the Reinsured would have discharged, by actual payment, its liability for its current net loss but for it being the subject of any Insolvency Event.
- B. The existence, quantum, valuation and date for payment of any sum which the Reinsurer is liable to pay the Reinsured under this Agreement shall be those and only those for which the Reinsurer would be liable to the Reinsured if the liability of the Reinsured to its policyholders/cover holders had been determined without reference to any term in any composition or scheme of arrangement or any similar such arrangement, entered into between the Reinsured and all or any part of its policyholders/cover holders, unless and until the Reinsurer serves written notice to the contrary on the Reinsured in relation to any composition or scheme of arrangement.
- C. The Reinsurer shall be entitled (but not obliged) to set-off, against any sum which it may be liable to pay the Reinsured, any sum for which the Reinsured is liable to pay the Reinsurer.

Any Insolvency Event shall occur if:

- (i) (a) (in relation to A, B and C above) a winding up petition is presented in respect of the Reinsured or a provisional liquidator is appointed over it or if the Reinsured goes into administration, administrative receivership or receivership or if the Reinsured has a scheme of arrangement or voluntary arrangement proposed in relation to all or any part of its affairs; or (b)(in relation to A above) if the Reinsured goes into compulsory or voluntary liquidation;
  - or, in each case, if the Reinsured becomes subject to any other similar insolvency process (whether under the laws of the country specified under "CHOICE OF LAW, JURISDICTION & ARBITRATION" in the Risk Details) and
- (ii) the Reinsured is unable to pay its debt as and when they fall due within the meaning of the appropriate section of the Insolvency Act or equivalent legislation (or any statutory amendment or re-enactment of that section) in accordance with the laws of the country specified under "CHOICE OF LAW, JURISDICTION & ARBITRATION" in the Risk Details.

#### **TERMINATION CLAUSE**

Either party shall have the right to terminate this Agreement immediately by giving the other party written notice:

(a) The performance of the whole or any part of this Agreement be prohibited or rendered impossible de jure or de facto in particular and without prejudices to the generality of the preceding words in consequence of any law or regulation which is or shall be in force in any country or territory or if any law or regulation shall prevent directly or indirectly the remittance of any payments due to or from either party.

- (b) The other party has become insolvent or unable to pay its debts or has lost the whole or any part of its capital.
- (c) If there is any material change in the ownership of control of the other party
- (d) The country or territory in which the other party resides or has its head office or is incorporated shall be involved in armed hostilities with any other country whether war be declared or not or is wholly or partly occupied by another power.
- (e) The other party shall have failed to comply with any of the terms and conditions of this Contract.

All notices of termination served in accordance with any of the provisions of this Clause shall be by Telex, Facsimile or any other means of instantaneous communication that leaved a permanent record of that communication and shall be deemed to be served upon dispatch, or where communications between the parties are interrupted, upon attempted dispatch, addressed to the party concerned at its head office or at any other address previously designated by the party.

All notices of termination served in accordance with any of the provisions in this Clause shall be addressed to the party concerned at its Head Office or at any other address previously designated by that party.

In the event of this Contract being terminated at any date other than the expiry date stated under Period then the premium due to the Reinsurers shall be calculated pro rata temporis of the premium calculation in accordance with the Premium hereon.

#### SPECIAL ACCEPTANCES

All special acceptances are to be agreed by the Slip Leader only and such agreement shall be binding on all other Reinsurers hereon. Any special acceptances previously agreed are to remain covered and automatically renewed hereunder. All Reinsurers shall be advised of the special acceptances which are covered hereunder at the renewal of this Contract., subject to no material change in the underlying risk.

#### **DEFINITION OF LOSS OCCURRENCE - LPO 98A (Amended)**

The term "Loss Occurrence" shall mean all individual losses arising out of and directly occasioned by one event, to be determined in accordance with the underwriting guidelines, submission and/or underwriting information given to Reinsurers. However, the duration and extent of any "Loss Occurrence" so defined shall be limited to: -

168 consecutive hours as regards to a hurricane, cyclone, tempest, typhoon, windstorm, rainstorm, hailstorm, flood and/or tornado, earthquake, seaquake, tidal wave, tsunami and/or volcanic eruption and any other natural catastrophe.

The Reinsured may choose the date and time when any such period of consecutive hours commences and if any catastrophe is of greater duration than the above periods, the Reinsured may divide that event into two or more "Loss Occurrences", provided no two periods overlap and provided no period commences earlier than the date and time of the happening of the first recorded individual loss to the Reinsured in that event.

#### **DEFINITION OF LOSS OCCURRENCE – Liability Business**

For liability class of business, the term "event" or "Loss Occurrence shall mean any one accident, disaster, casualty, or happening, or series of accidents, disasters, casualties, or happenings resulting from the same proximate cause.

#### **DEFINITION OF ANY ONE RISK**

Definition of any one risk is to be determined in accordance with the underwriting guidelines, submission and/or underwriting information given to Reinsurers.

#### INTERMEDIARY CLAUSE

Name of the Bidder is hereby recognized and bound to be appeared as the Intermediary negotiating this Contract for all business hereunder. All communications (including notices, statements, premiums, return premiums, commissions, taxes, losses, loss expense, salvages, and loss settlements) relating thereto shall be transmitted to the Reinsured or the Reinsurer through (Name of the Bidder... and address...). Said broker is legally responsible to all communications with the reinsured or the reinsurer.

#### JURISDICTION CLAUSE

Subject to the prior application of the Arbitration Clause, this Agreement shall be subject to the sole jurisdiction of the High Court of Justice or its equivalent in the country specified under "CHOICE OF LAW, JURISDICTION & ARBITRATION" in the Risk Details which shall apply the laws of the country specified under "CHOICE OF LAW, JURISDICTION & ARBITRATION" in the Risk Details as the proper law of this Agreement.

#### ARBITRATION CLAUSE

All disputes and differences arising under or in connection of this Agreement *including the formation or validity thereof*, shall be referred to Arbitration under Sri Lanka Arbitration Act,

The Arbitration Tribunal shall consist of three arbitrators, one to be appointed by the Claimant, one to be appointed by the Respondent and the third to be appointed by the two appointed arbitrators.

The third member of the Tribunal shall be appointed as soon as practicable (and no later than 30 days) after the appointment of the two party appointed arbitrators. The tribunal shall be constituted upon the appointment of the third arbitrator.

The Arbitrators shall be persons (including those who have retired) with not less than ten years' experience of insurance or reinsurance within the industry or as lawyers or other professional advisers serving in the industry.

Where a party fails to appoint an arbitration within 30 days of being called upon to do so or where the two party appointed arbitrators fail to appoint a third within 30 days of their appointment, then

upon application the Sri Lanka Regulator will appoint an arbitrator to fill the vacancy. At that time prior to the appointment by the Sri Lanka Regulator the party or arbitrators in default may make such appointment.

The Tribunal may in its sole discretion make such orders and directives as it considers to be necessary for the final determination of the matters in dispute. The Tribunal shall have the widest discretion permitted under the law governing the arbitral procedure when making such orders or directions.

The place of arbitration shall be as specified in the "Risk Details".

### NUCLEAR ENERGY RISKS EXCLUSION CLAUSE (REINSURANCE) (1994) (WORLDWIDE EXCLUDING U.S.A. AND CANADA) NMA 1975 (a)

This agreement shall exclude Nuclear Energy Risks whether such risks are written directly and/or by way of reinsurance and/or via Pools and/or Associations.

For all purposes of this agreement Nuclear Energy Risks shall mean all first party and/or third party insurances or reinsurances (other than Workers' Compensation and Employers' Liability) in respect of:

- I All Property, on the site of a nuclear power station. Nuclear Reactors, reactor buildings and plant and equipment therein on any site other than a nuclear power station.
- II All Property, on any site (including but not limited to the sites referred to in I above) used or having been used for:
  - (a) The generation of nuclear energy; or
  - (b) The Production, Use or Storage of Nuclear Material.
- III Any other Property eligible for insurance by the relevant local Nuclear Insurance Pool and/or Association but only to the extent of the requirements of that local Pool and/or Association.
- IV The supply of goods and services to any of the sites, described in I to III above, unless such insurances or reinsurances shall exclude the perils of irradiation and contamination by Nuclear Material.

Except as undernoted, Nuclear Energy Risks shall not include:-

- (i) any insurance or reinsurance in respect of the construction or erection or installation or replacement or repair or maintenance or decommissioning of Property as described in I to III above (including contractors' plant and equipment);
- (ii) any Machinery Breakdown or other Engineering insurance or reinsurance not coming within the scope of (i) above.
  - Provided always that such insurance or reinsurance shall exclude the perils or irradiation and contamination by Nuclear Material.

However, the above exemption shall not extend to:-

- 1. The provision of any insurance or reinsurance whatsoever in respect of:-
- (a) Nuclear Material;
- (b) Any Property in the High Radioactivity Zone or Area of any Nuclear Installation as from the introduction of Nuclear Material or for reactor installations as from fuel loading or first criticality where so agreed with the relevant local Nuclear Insurance Pool and/or Association.

- 2. The provision of any insurance or reinsurance for the undernoted perils:
- Fire, lightning, explosion;
- Earthquake;
- Aircraft and other aerial devices or articles dropped therefrom;
- Irradiation and radioactive contamination;
- Any other peril insured by the relevant local Nuclear Insurance Pool and/or Association;

in respect of any other Property not specified in 1 above which directly involves the Production, Use or Storage of Nuclear Material as from the introduction of Nuclear Material into such Property.

#### **Definitions**

"Nuclear Material" means Nuclear fuel, other than natural uranium and depleted uranium, capable of producing energy by a self-sustaining chain process of nuclear fission outside a Nuclear Reactor, either alone or in combination with some other material; and

"Radioactive Products or Waste" means any radioactive material produced in, or any material made radioactive by exposure to the radiation incidental to the production or utilization of nuclear fuel, but does not include radioisotopes which have reached the final stage of fabrication so as to be usable for any scientific, medical, agricultural, commercial or industrial purpose.

#### "Nuclear Installation" means:

- (i) Any Nuclear Reactor;
- (ii) Any factory using nuclear fuel for the production of Nuclear Material, or any factory for the processing of Nuclear Material, including any factory for the reprocessing of irradiated nuclear fuel; and
- (iii) Any facility where Nuclear Material is stored, other than storage incidental to the carriage of such material.
- "Nuclear Reactor" means any structure containing nuclear fuel in such an arrangement that a self-sustaining chain process of nuclear fission can occur therein without an additional source of neutrons.
- "Production, Use or Storage of Nuclear Material" means the production, manufacture, enrichment, conditioning, processing, reprocessing, use, storage, handling and disposal of Nuclear Material.
- "Property" shall mean all land, buildings, structures, plant, equipment, vehicles, contents (including but not limited to liquids and gases) and all materials of whatever description whether fixed or not.

#### "High Radioactivity Zone or Area" means:

- (i) For nuclear power stations and Nuclear Reactors, the vessel or structure which immediately contains the core (including its supports and shrouding) and all the contents thereof, the fuel elements, the control rods and the irradiated fuel store; and
- (ii) For non-reactor Nuclear Installations, any area where the level of radioactivity requires the provision of a biological shield.

#### **Additional Nuclear Extension**

Unless specifically agreed in respect of an insured loss involving Nuclear Material under determined circumstances, this Agreement does not cover legal liability, loss (including consequential loss) or damage, cost or expense caused directly or indirectly by any of the following regardless of any other cause or event contributing concurrently or in any other sequence to the loss.

Nuclear Material, Nuclear Fission, Nuclear Radiation, Nuclear Waste from the use of Nuclear Fuels, Nuclear Explosives or any Nuclear Weapon.

For the sake of clarity, the above exclusion does not cover legal liability loss (including consequential loss) or damage, cost or expense caused directly or indirectly by or contributed to by or arising from ionizing radiation or contamination by radioactivity from any nuclear fuel or from any nuclear waste from the combustion of nuclear fuel.

#### **Definitions:**

"Nuclear Material" as defined in NMA 1975 (A)

"Nuclear fusion" means a nuclear reaction in which atomic nuclei of low atomic number fuse to form a heavier nuclear with the release of energy.

"Nuclear radiation" means the absorption of electro-magnetic radiation by a nucleus having a magnetic moment when in an external magnetic field.

"Nuclear waste" as defined in NMA 1975 (A)

"Nuclear fuels" means a substance that will sustain a fission chain reaction so that it can be used as a source of nuclear energy.

"Nuclear weapon" means a nuclear device designed, used or capable of being used for the inflicting of bodily harm or property damage.

#### POLITICAL RISKS EXCLUSION ENDORSEMENT (REINSURANCE)

Notwithstanding any provision to the contrary within this reinsurance or any endorsement thereto it is agreed that this reinsurance excludes loss, damage, cost or expense of whatsoever nature directly or indirectly caused by, resulting from or in connection with any of the following regardless of any other cause or event contributing concurrently or in any other sequence to the loss:

(1) War, invasion, acts of foreign enemies, hostilities or warlike operations (whether war be declared or not), civil war, Permanent or temporary dispossession resulting from confiscation, commandeering, requisition or destruction of or damage to property by order of the government de jure or de facto or by any public authority, Mutiny, civil commotion assuming the proportions of or amounting to an popular rising, tribunal rising, military rising, insurrection, rebellion, revolution, military or usurped power, martial law or stage of siege or any of the events or causes which determine the proclamation or maintenance of martial law or state of siege; or usurped power; or

- (2) Strike, riot, looting, plundering, locked-out workers, persons taking part in labour disturbances, malicious persons (other than thieves); or
- (3) any act of terrorism.

For the purpose of this endorsement an act of terrorism means an act, including but not limited to the use of force or violence and/or the threat thereof, of any person or group (s) of persons, whether acting alone or on behalf of or in connection with any organization(s) or government (s) committed for political, religious, ideological, or ethnic purposes or reasons including the intention to influence any government and/or to put the public, or any section of the public, in fear.

This endorsement also excludes loss, damage, cost or expense of whatsoever nature directly or indirectly caused by, resulting from or in connection with any action taken in controlling, preventing, suppressing or in any way relating to (1) and/or (2) and/or (3) above.

If the Reinsurer allege that by reason of this exclusion, any loss, damage, cost or expense is not covered by this reinsurance the burden of proving the contrary shall be upon the Reinsured.

In the event any portion of this endorsement is found to be invalid or unenforceable, the remainder shall remain in full force and effect.

#### TERRORISM EXCLUSION ENDORSEMENT (REINSURANCE) NMA 2921

Notwithstanding any provision to the contrary within this reinsurance or any endorsement thereto it is agreed that this reinsurance excludes loss, damage, cost or expense of whatsoever nature directly or indirectly caused by, resulting from or in connection with any act of terrorism regardless of any other cause or event contributing concurrently or in any other sequence to that loss.

For the purpose of this endorsement an act of terrorism means an act, including but not limited to the use of force or violence and / or the threat thereof, of any person or group (s) of persons, whether acting alone or on behalf of or in connection with any organization(s) or government (s), committed for political, religious, ideological or similar purposes including the intention to influence any government and / or to put the public, or any section of the public, in fear.

This endorsement also excludes loss, damage, cost or expense of whatsoever nature directly or indirectly caused by or resulting from or in connection with any action taken in controlling, preventing, suppressing or in any way relating to any act of terrorism.

If the Reinsurers allege that by reason of this exclusion, any loss, damage, cost or expense is not covered by this reinsurance the burden of proving the contrary shall be upon the Reassured.

In the event any portion of this endorsement is found to be invalid or unenforceable, the remainder shall remain in full force and effect.

#### RADIOACTIVE EXCLUSION CLAUSE

Unless specifically agreed for an insured loss involving nuclear material under determined circumstances, this reinsurance does not cover loss, damage, cost or expense of whatsoever nature directly or indirectly caused, resulting from or in connection with nuclear energy or radioactivity of any kind including but not limited to any of the following regardless of any other cause or event contributing concurrently or in any other sequence to the loss:

- 1. ionizing radiations from or contamination by radioactivity from any nuclear fuel or from any nuclear waste or from the combustion of nuclear fuel
- 2. the radioactive, toxic, explosive or other hazardous or contaminating properties of any nuclear installation, reactor or other nuclear assembly or nuclear component thereof
- 3. any weapon or device employing atomic or nuclear fission and/or fusion or other like reaction or radioactive force or matter
- 4. the radioactive, toxic, explosive or other hazardous or contaminating properties of any radioactive matter.
- 5. any chemical, biological, bio-chemical, or electromagnetic weapon.

#### TRANSMISSION AND DISTRIBUTION LINES EXCLUSION

Damage and Consequential Loss in respect of overhead transmission and distribution lines, including wire, cables, poles, pylons, standard towers or other supporting structures which may be attendant to the transmission and/or distribution of electrical power and/or telephone communications, but this exclusion shall not apply to such property which is the property of the Insured or which they are legally responsible and which is located on the Insured's premises or within one thousand (1,000) feet thereof.

#### WAR AND CIVIL WAR EXCLUSION CLAUSE

Notwithstanding anything to the contrary contained herein, this Contract does not cover any Loss or Damage directly or indirectly occasioned by, happening through or in consequence of war, invasion, acts of foreign enemies, hostilities (whether war be declared or not), civil war, rebellion, revolution, insurrection, or usurped power, or confiscation of nationalization or requisition or destruction of or damage to property by or under the order of any Government or public or local authority.

#### SEEPAGE, POLLUTION AND CONTAMINATION CLAUSE

This Agreement does not cover any liability for-

- a) Loss of, damage to, or loss of use of property directly or indirectly caused by seepage, pollution or contamination, provided always that this paragraph shall not apply to loss of or physical damage to or destruction of tangible property, or loss of use of such property damaged or destroyed, where such seepage, pollution or contamination is caused by a sudden, unintended and unexpected happening during the period of this Agreement.
- b) The cost of removing, nullifying or cleaning-up seeping, polluting or contaminating substances unless the seepage, pollution or contamination is caused by a sudden, unintended and unexpected happening during the period of this Agreement.
- c) Fines, penalties, punitive or exemplary damages.

This clause shall not extend this Agreement to cover any liability which would not have been covered under this Agreement had this Clause not been attached.

#### INFORMATION TECHNOLOGY CLARIFICATION AGREEMENT

Property damage covered under this Agreement shall mean physical damage to the substance of property.

Physical damage to the substance of property shall not include damage to data or software, in particular any detrimental change in data, software or computer programs that is caused by a deletion, a corruption or a deformation of the original structure.

Consequently, the following are excluded from this Agreement:

Loss or damage to data or software, in particular any detrimental change in data, software or computer programs that is caused by a deletion, a corruption or a deformation of the original structure, and any business interruption losses resulting from such loss or damage. Notwithstanding this exclusion, loss of or damage to data or software which is the direct consequence of insured physical damage to the substance of property shall be covered.

Loss or damage resulting from an impairment in the function, availability, range of use or accessibility of data, software or computer programs, and any business interruption losses resulting from such loss or damage.

#### COMMUNICABLE DISEASES EXCLUSION

Notwithstanding anything to the contrary, this reinsurance does not cover and shall exclude all liability, loss, cost, and/or expense of any nature whatsoever, that, directly or indirectly, in whole or part, results and/or arises from, is in connection with, is related and/or contributed to, and/or is caused by any infectious and/or contagious disease or condition including, but not limited to any pandemic, epidemic or other spread of pathogen, howsoever styled and whether or not declared or acknowledged as such by any government or competent authority.

#### **REINSURER SIGNING PAGE**

REINSURED	:	National Insurance Trust Fund, Sri Lanka (NITF)		
ТҮРЕ	:	Whole Account Excess of Loss Reinsurance Contract (Risk and Catastrophe)		
LIMITS AND DEDUCTIBLES	:	The Reinsurers hereby agree to indemnify the Reinsured up to but not exceeding the Limit of Indemnity of:		
		Ultimate Net Loss each and every risk, each and every loss occurrence, each and every loss and/or series of losses arising out of one event.		
		<u>Layer 1</u> LKR 1,000,000,000 in excess of LKR 1,000,000,000		
		<u>Layer 2</u> LKR 3,000,000,000 in excess of LKR 2,000,000,000		
		<u>Layer 3</u> LKR 2,500,000,000 in excess of LKR 5,000,000,000		
		ERR 2,500,000,000 in excess of ERR 5,000,000,000		
PERIOD	:	This Contract shall apply to losses occurring during the period:		
		Effective from : 01 <sup>st</sup> October 2024		
		Expiring on : 30 <sup>th</sup> September 2025		
		Both days inclusive, Local Standard Time at the place where the loss occurs.		
		Subject to no known or reported losses prior to binding of risk		

The Reinsurer Hereby agrees to the terms and conditions of this Reinsurance as contained in this Contract and also allows the Broker to subsequently allocate a signed line, which is entered below.

.....

Name Of the Reinsurer

Signed in this day of 20

For and on behalf of:

**Order:** % of 100%

#### **REINSURED SIGNING PAGE**

ТҮРЕ	:	Whole Account Excess of Loss Reinsurance Contract (Risk and Catastrophe)
LIMITS OF LIABILITY	:	The Reinsurers hereby agree to indemnify the Reinsured up to but not exceeding the Limit of Indemnity of:  Ultimate Net Loss each and every risk, each and every loss occurrence, each and every loss and/or series of losses arising out of one event.
		<u>Layer 1</u> LKR 1,000,000,000 in excess of LKR 1,000,000,000
		<u>Layer 2</u> LKR 3,000,000,000 in excess of LKR 2,000,000,000
		<u>Layer 3</u> LKR 2,500,000,000 in excess of LKR 5,000,000,000.
PERIOD	:	This Contract shall apply to losses occurring during the period:
		Effective from : 01st October 2024 Expiring on : 30 th September 2025
		Both days inclusive, Local Standard Time at the place where the loss occurs. Subject to no known or reported losses prior to binding of risk

The Reinsured hereby agrees to the terms and conditions of this Reinsurance as contained in the Contract.

The Reinsured, being

NATIONAL INSURANCE TRUST FUND, SRI LANKA

Signed in this day of 20

For and on behalf of:

Order: % of 100%

### **BROKER SIGNING PAGE**

ТҮРЕ	:	Whole Account Excess of Loss Reinsurance Contract (Risk and Catastrophe)
LIMITS OF LIABILITY	:	The Reinsurers hereby agree to indemnify the Reinsured up to but not exceeding the Limit of Indemnity of:  Ultimate Net Loss each and every risk, each and every loss occurrence,
		each and every loss and/or series of losses arising out of one event.  Layer 1
		LKR 1,000,000,000 in excess of LKR 1,000,000,000  Layer 2
		LKR 3,000,000,000 in excess of LKR 2,000,000,000
		<u>Layer 3</u> LKR 2,500,000,000 in excess of LKR 5,000,000,000.
PERIOD	:	This Contract shall apply to losses occurring during the period:
		Effective from : 01 <sup>st</sup> October 2024
		Expiring on : 30 <sup>th</sup> September 2025
		Both days inclusive, Local Standard Time at the place where the loss occurs. Subject to no known or reported losses prior to binding of risk

The Broker Hereby agrees to the terms and conditions of this Reinsurance as contained in this Contract.

The Broker

Signed in this day of 20

For and on behalf of:

Order: % of 100%

### Form 03 3. Bid Guarantee

[This Bank Guarantee form shall be filled in accordance with the instructions indicated in Brackets]
[Insert issuing agency's name, and address of issuing branch or office]
*Beneficiary: National Insurance Trust Fund, No.95, Sir Chittampalam A Gardiner Mawatha Colombo 02, Sri Lanka.
<b>Date:</b> [insert (by issuing agency)date]
Bid Guarantee No.:[insert(by issuing agency)number]
We have been informed that[insert(by issuing agency) name of the Bidder; if a join
venture, list complete legal names of partners ](herein after called "the Bidder") has submitted
to you its bid dated[insert(by issuing agency)date](herein after called
"the Bid")for the supply of [insert name of Supplier] under Invitation for Bids No[insert
IFB number]("the IFB").
Furthermore, we understand that, according to your conditions, Bids must be supported by a Bid Guarantee.  At the request of the Bidder, we[insert name of issuing agency] here by irrevocably
undertake to pay you any sum or sums not exceeding in total an amount of[inser
amount in figures][insert amount in words])upon receipt by us of your first demand in
writing accompanied by a written statement stating that the Bidder is in breach of its
obligation(s)under the bid conditions, because the Bidder:
(a) Has withdrawn its Bid during the period of bid validity specified; or
(b) Does not accept the correction of errors in accordance with the Instructions to Bidders (here in after "the ITB"); or
(c) Having been notified of the acceptance of its Bid by NITF during the period of bid validity fails or refuses to execute the Contract Form, in accordance with the ITB.
This Guarantee shall expire: (a) if the Bidder is the successful bidder, upon our receipt of copies
of the Contract signed by the Bidder (b) if the Bidder is not the successful bidder, upon the earlie
of (i) our receipt of a copy of your notification to the Bidder that the Bidder was unsuccessful.
Consequently, any demand for payment under this Guarantee must be received by us at the office on or before that date  [name & signature(s) of authorized representative(s)]

#### Form 04 4. Letter of Authorization

4.1 The bidding Broker should submit the letter of authorization using the following format and endorsed by the lead reinsurer in agreement to communicate direct with the lead reinsurer as and when required.

#### Format of the Letter of Authorization

Date:		
The Chairman		
Standing Cabinet Appointed Procurement Com	mittee	
National Insurance Trust Fund		
No. 95,		
Chittampalam A Gardiner Mawatha, Colombo 02.		
Sri Lanka.		
We,	hereb	V
declare & agree that the reinsured namely – NI reinsurer and reinsurers in the panel of this problem and or their representative. We herewith	ogramme without the consent of the incumber	
Name & Signature of authorized signatory of bi	dder	
Lead Reinsurer:	Stamp:	
Name & Authorized Signatory:		
rume & rumonzed bighatory.	Date:	

### Form 05 5. Details of the members of the Board of Directors of Bidder

Declaration of the names and contact numbers of the Insurance Brokers.

Name	Date of appointment	Correspondence Address	NIC/Passport no: or any personal identification no: of country of domicile.	Nationality
	_		_	

Name of Authoriz	ed Officer:
Signature :	
Official frank	•

# Form 06 6. General Information and Experience of Insurance Brokers registered with Insurance Regulatory Commission of Sri Lanka

	0		•	•				
1.	Name of Comp	pany						
2.	Address:							
3.	Telephone:							
4.	Facsimile/e-m	ail:						
5.	Place and year	of Incorporat	ion/Registr	ation:				
6.	Date of Regist	ration with Ins	surance Reg	gulatory commi	ssion of Sri Lan	ka		
7.	Certification o	f current valid	ity:					
8.	Name of the co	ontact person:	Cont	act No:	E-Mail:			
9.	Main lines of l	Business:						
		1.			Since:			
		2.			Since:			
		3.			Since:			
		4.			Since:			
		5.			Since:			
10.	1. Previous Ex		-	Contact Person, Phone, Fax,	Type of Reinsurance Cover	n Programmes.  Value of Reinsurance Cover	Year	
				email			-	
							1	
	Name of Auth Signature :							
	Official frank	:						

#### **Form 07**

### 7. Financial Capabilities of Eligible Broker

Summarized Actual Assets and Liabilities based on the audited Financial Statements for the previous three (3) years (copies attached)

Financial Information	2021 LKR	2022 LKR	2023 LKR
1. Total Assets	DAK	LIKK	LIKK
2. Current Assets			
3. Total Liabilities			
4. Current Liabilities			
5. Shareholders Fund			
6. EBITDA*			
7.Annual Turnover			
8. Net Profit			

Earnings before interest, tax, depreciation and amortization.			
Name of author	rized officer:		
Signature	·		
Official frank	:		

### Form 08 8. General Information and Experience of Lead Reinsurer

1.	Name of Con	npany:									
2.	Address:										
3.	Telephone:										
4.	Facsimile/e-n	nail:									
5.	Place and year	r of Incorporat	ion/Registra	ation:							
6.	Name of the	contact person:		act No:	E-Ma						
7.	2. Contact No: E-Mail: Main lines of Business:										
		1.			Since:						
		2.			Since:						
		3.			Since:						
	4.				Since:						
		5.			Since:						
8.	Previous Exp	erience in Prov	iding Reins	surance Servio	ces/Retroce	ssion P	rogrammes.				
	Country	Name of Client	Address of Client	Contact Person, Phone, Fa email	Type Reinsu x, Cover	of rance	Value of Reinsurance Cover	Year			
	Name of Auth	horized Officer	:								
	Signature	: .									
	Official frank	:									

### Form 09 9. Financial Capabilities of Lead Reinsurer

Official frank:

for the

#### **Section VI - Conditions of Contract (CC)**

#### 1. Definitions

- 1.1 The following words and expressions shall have the meanings hereby assigned to them:
  - (a) "Contract" means the Contract Agreement entered into between the Purchaser and the Supplier, together with the Contract Documents referred to therein, including all attachments, appendices, and all documents incorporated by reference therein.
  - (b) "Contract Documents" means the documents listed in the Contract Agreement, including any amendments thereto.
  - (c) "Contract Price" means the price payable to the Supplier as specified in the Contract Agreement, subject to such additions and adjustments thereto or deductions therefrom, as may be made pursuant to the Contract.
  - (d) "Day" means calendar day.
  - (e) "Completion" means the fulfillment of the supply of Goods to the destination specified and completion of the Related Services by the Supplier in accordance with the terms and conditions set forth in the Contract.
  - (f) "CC" means the Conditions of Contract.
  - (g) "Goods" means all of the commodities, raw material, machinery and equipment, and/or other materials that the Supplier is required to supply to the Purchaser under the Contract.
  - (h) "Purchaser" means the entity purchasing the Goods and Related Services, as specified in the Contract Data.
  - (i) "Related Services" means the services incidental to the supply of the goods, such as insurance, installation, training and initial maintenance and other such obligations of the Supplier under the Contract.
  - (j) "Subcontractor" means any natural person, private or government entity, or a combination of the above, to which any part of the Goods to be supplied or execution of any part of the Related Services is subcontracted by the Supplier.
  - (k) "Supplier" means the natural person, private or government entity, or a combination of the above, whose bid to perform the Contract has been accepted by the Purchaser and is named as such in the Contract Agreement.
  - (l) "The Project Site," where applicable, means the place named in the Contract Data.

### 2. Contract Documents

2.1

3.1

Subject to the order of precedence set forth in the Contract Agreement, all documents forming the Contract (and all parts thereof) are intended to be correlative, complementary, and mutually explanatory. The Contract Agreement shall be read as a whole.

### 3. Fraud and Corruption

The Government of Sri Lanka requires the Purchaser as well as bidders, suppliers, contractors, and consultants to observe the highest standard of ethics during the procurement and execution of such contracts. In pursuit of this policy:

- (i) "corrupt practice" means offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the action of a public official in the procurement process or in contract execution;
- (ii) "fraudulent practice" means a misrepresentation or omission of facts in order to influence a procurement process or the execution of a contract;
- (iii) "collusive practice" means a scheme or arrangement between two or more bidders, with r without the knowledge of the Purchaser to establish bid prices at artificial, noncompetitive levels; and
- (iv) "coercive practice" means harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in the procurement process or affect the execution of a contract.

#### 4. Interpretation

- 4.1 If the context so requires it, singular means plural and vice versa.
- 4.2 Entire Agreement

The Contract constitutes the entire agreement between the Purchaser and the Supplier and supersedes all communications, negotiations and agreements (whether written or oral) of the parties with respect thereto made prior to the date of Contract.

4.3 Amendment

No amendment or other variation of the Contract shall be valid unless it is in writing, is dated, expressly refers to the Contract, and is signed by a duly authorized representative of each party thereto.

#### 4.4 Severability

If any provision or condition of the Contract is prohibited or rendered invalid or unenforceable, such prohibition, invalidity or unenforceability shall not affect the validity or enforceability of any other provisions and conditions of the Contract.

#### 5. Language

- The Contract as well as all correspondence and documents relating to the Contract exchanged by the Supplier and the Purchaser, shall be written in English language. Supporting documents and printed literature that are part of the Contract may be in another language provided they are accompanied by an accurate translation of the relevant passages in the language specified, in which case, for purposes of interpretation of the Contract, this translation shall govern.
- 5.2 The Supplier shall bear all costs of translation to the governing language and all risks of the accuracy of such translation, for documents provided by the Supplier.

# 6. Joint Venture, Consortium or Association

If the Supplier is a joint venture, consortium, or association, all of the parties shall be jointly and severally liable to the Purchaser for the fulfillment of the provisions of the Contract and shall designate one party to act as a leader with authority to bind the joint venture, consortium, or association. The composition or the constitution of the joint venture, consortium, or association shall not be altered without the prior consent of the Purchaser.

#### 7. Eligibility

All goods supplied under this contract shall be complied with applicable standards stipulated by the Sri Lanka Standards Institute. In the absence of such standards, the Goods supplied shall be complied to other internationally accepted standards, such as British Standards.

#### 8. Notices

- 8.1 Any notice given by one party to the other pursuant to the Contract shall be in writing to the address specified in the Contract Data. The term "in writing" means communicated in written form with proof of receipt.
- 8.2 A notice shall be effective when delivered or on the notice's effective date, whichever is later.

### 9. Governing Law

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6.1

7.1

The Contract shall be governed by and interpreted in accordance with the laws of the Democratic Socialist Republic of Sri Lanka.

## 10. Settlement of 10.1 Disputes

The Purchaser and the Supplier shall make every effort to resolve amicably by direct informal negotiation any disagreement or dispute arising between them under or in connection with the Contract.

dispute or difference by such mutual consultation, then either the Purchaser or the Supplier may give notice to the other party of its intention to commence arbitration, as hereinafter provided, as to the matter in dispute, and no arbitration in respect of this matter may be commenced unless such notice is given. Any dispute or difference in respect of which a notice of intention to commence arbitration has been given in accordance with this Clause shall be finally settled by arbitration. Arbitration may be commenced prior to or after delivery of the Goods under the Contract. Arbitration proceedings shall be conducted in accordance with the Arbitration Act No: 11 of 1995. 10.3 Notwithstanding any reference to arbitration herein, the parties shall continue to perform their respective obligations under the Contract unless they otherwise agree; and (b) the Purchaser shall pay the Supplier any monies due the Supplier. **Scope of Supply** 11.1 The Goods and Related Services to be supplied shall be as specified in the Schedule of Requirements. and 12.1 Subject to CC Sub-Clause 32.1, the Delivery of the Goods and Completion of the Related Services shall be in accordance with the Delivery and Completion Schedule specified in the Schedule of Requirements. Where applicable the details of shipping and other documents to be furnished by the Supplier are specified in the Contract Data. 13.1 The Supplier shall supply all the Goods and Related Services Responsibilities included in the Scope of Supply in accordance with CC Clause 11, and the Delivery and Completion Schedule, as per CC Clause 12. **Contract Price** 14.1 Prices charged by the Supplier for the Goods supplied and the Related Services performed under the Contract shall not vary from the prices quoted by the Supplier in its bid. of 15.1 The Contract Price shall be paid as specified in the Contract Data. 15.2 The Supplier's request for payment shall be made to the Purchaser in writing, accompanied by invoices describing, as appropriate, the Goods delivered and Related Services performed, and by the documents submitted pursuant to CC Clause 12 and upon fulfillment of all other obligations stipulated in the Contract. 15.3 Payments shall be made promptly by the Purchaser, but in no case later than twenty eight (28) days after submission of an invoice or request for payment by the Supplier, and after the Purchaser has accepted it. 16.1 and The Supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted Goods to the

If, after twenty-eight (28) days, the parties have failed to resolve their

10.2

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12.

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15.

16.

**Delivery** 

**Documents** 

Suppler's

**Terms** 

**Taxes** 

**Duties** 

Payment

Purchaser.

#### **Performance** 17.1 17. If required as specified in the Contract Data, the Supplier shall, **Security** within fourteen (14) days of the notification of contract award, provide a performance security of Ten percent (10%) of the Contract Price for the performance of the Contract. 17.2 The proceeds of the Performance Security shall be payable to the Purchaser as compensation for any loss resulting from the Supplier's failure to complete its obligations under the Contract. 17.3 As specified in the Contract Data, the Performance Security, if required, shall be in Sri Lanka Rupees and shall be in the format stipulated by the Purchaser in the Contract Data, or in another format acceptable to the Purchaser. 17.4 The Performance Security shall be discharged by the Purchaser and returned to the Supplier not later than twenty-eight (28) days following the date of Completion of the Supplier's performance obligations under the Contract, including any warranty obligations. 18. Copyright 18.1 The copyright in all drawings, documents, and other materials containing data and information furnished to the Purchaser by the Supplier herein shall remain vested in the Supplier, or, if they are furnished to the Purchaser directly or through the Supplier by any third party, including suppliers of materials, the copyright in such materials shall remain vested in such third party. **Confidential** 19. 19.1 The Purchaser and the Supplier shall keep confidential and shall not, Information without the written consent of the other party hereto, divulge to any third party any documents, data, or other information furnished directly or indirectly by the other party hereto in connection with the Contract, whether such information has been furnished prior to, during or following completion or termination of the Contract. Notwithstanding the above, the Supplier may furnish to its

Clause 19.

Subcontractor such documents, data, and other information it receives from the Purchaser to the extent required for the Subcontractor to perform its work under the Contract, in which event the Supplier shall obtain from such Subcontractor an undertaking of confidentiality similar to that imposed on the Supplier under CC

- 19.2 The Purchaser shall not use such documents, data, and other information received from the Supplier for any purposes unrelated to the contract. Similarly, the Supplier shall not use such documents, data, and other information received from the Purchaser for any purpose other than the performance of the Contract.
- 19.3 The above provisions of CC Clause 19 shall not in any way modify any undertaking of confidentiality given by either of the parties hereto prior to the date of the Contract in respect of the Supply or any part thereof.
- 19.4 The provisions of CC Clause 19 shall survive completion or termination, for whatever reason, of the Contract.

#### 20. Subcontracting

- 20.1 The Supplier shall notify the Purchaser in writing of all subcontracts awarded under the Contract if not already specified in the bid. Such notification, in the original bid or later shall not relieve the Supplier from any of its obligations, duties, responsibilities, or liability under the Contract.
- Subcontracts shall comply with the provisions of CC Clauses 3 and 7

### 21. Specifications and Standards

- 21.1 Technical Specifications and Drawings
  - (a) The Goods and Related Services supplied under this Contract shall conform to the technical specifications and standards mentioned in Section V, Schedule of Requirements and, when no applicable standard is mentioned, the standard shall be equivalent or superior to the official standards whose application is appropriate to the Goods' country of origin.
  - (b) The Supplier shall be entitled to disclaim responsibility for any design, data, drawing, specification or other document, or any modification thereof provided or designed by or on behalf of the Purchaser, by giving a notice of such disclaimer to the Purchaser.
  - (c) Wherever references are made in the Contract to codes and standards in accordance with which it shall be executed, the edition or the revised version of such codes and standards shall be those specified in the Schedule of Requirements. During Contract execution, any changes in any such codes and standards shall be applied only after approval by the Purchaser and shall be treated in accordance with CC Clause 32.

22.1 22. Packing and The Supplier shall pack the Goods as is required to prevent their **Documents** damage or deterioration during transit to their final destination, as indicated in the Contract. Insurance 23.1 23. Unless otherwise specified in the Contract Data, the Goods supplied under the Contract shall be fully insured against loss or damage incidental to manufacture or acquisition, transportation, storage, and delivery. 24. **Transportation** 24.1 Unless otherwise specified in the Contract Data, responsibility for arranging transportation of the Goods shall be a responsibility of the supplier. Inspections 25.1 25. The Supplier shall at its own expense and at no cost to the and Tests Purchaser carry out all such tests and/or inspections of the Goods and Related Services as are specified in the Contract Data. 25.2 The inspections and tests may be conducted on the premises of the Supplier or its Subcontractor, at point of delivery, and/or at the Goods' final destination, or in another place as specified in the Contract Data. Subject to CC Sub-Clause 25.3, if conducted on the premises of the Supplier or its Subcontractor, all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the Purchaser. 25.3 The Purchaser or its designated representative shall be entitled to attend the tests and/or inspections referred to in CC Sub-Clause 25.2, provided that the Purchaser bear all of its own costs and expenses incurred in connection with such attendance including, but not limited to, all traveling and board and lodging expenses. 25.4 Whenever the Supplier is ready to carry out any such test and inspection, it shall give a reasonable advance notice, including the place and time, to the Purchaser. The Supplier shall obtain from any relevant third party or manufacturer any necessary permission or consent to enable the Purchaser or its designated representative to attend the test and/or inspection. 25.5 The Purchaser may require the Supplier to carry out any test and/or

25.6 The Supplier shall provide the Purchaser with a report of the results of any such test and/or inspection.

Completion Dates and the other obligations so affected.

inspection not required by the Contract but deemed necessary to verify that the characteristics and performance of the Goods comply with the technical specifications codes and standards under the Contract, provided that the Supplier's reasonable costs and expenses incurred in the carrying out of such test and/or inspection shall be added to the Contract Price. Further, if such test and/or inspection impede the progress of manufacturing and/or the Supplier's performance of its other obligations under the Contract, due allowance will be made in respect of the Delivery Dates and

- 25.7 The Purchaser may reject any Goods or any part thereof that fail to pass any test and/or inspection or do not conform to the specifications. The Supplier shall either rectify or replace such rejected Goods or parts thereof or make alterations necessary to meet the specifications at no cost to the Purchaser, and shall repeat the test and/or inspection, at no cost to the Purchaser, upon giving a notice pursuant to CC Sub-Clause 25.4.
- 25.8 The Supplier agrees that neither the execution of a test and/or inspection of the Goods or any part thereof, nor the attendance by the Purchaser or its representative, nor the issue of any report pursuant to CC Sub-Clause 25.6, shall release the Supplier from any warranties or other obligations under the Contract.

### 26. Liquidated Damages

Except as provided under CC Clause 31, if the Supplier fails to deliver any or all of the Goods by the Date(s) of delivery or perform the Related Services within the period specified in the Contract, the Purchaser may without prejudice to all its other remedies under the Contract, deduct from the Contract Price, as liquidated damages, a sum equivalent to the percentage specified in the Contract Data of the delivered price of the delayed Goods or unperformed Services for each week or part thereof of delay until actual delivery or performance, up to a maximum deduction of the percentage specified in those Contract Data. Once the maximum is reached, the Purchaser may terminate the Contract pursuant to CC Clause 34.

#### 27. Warranty

- 27.1 The Supplier warrants that all the Goods are new, unused, and of the most recent or current models, and that they incorporate all recent improvements in design and materials, unless provided otherwise in the Contract.
- Subject to CC Sub-Clause 21.1(b), the Supplier further warrants that the Goods shall be free from defects arising from any act or omission of the Supplier or arising from design, materials, and workmanship, under normal use in the conditions prevailing in the country of final destination.
- Unless otherwise specified in the Contract Data, the warranty shall remain valid for twelve (12) months after the Goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the Contract Data.
- The Purchaser shall give notice to the Supplier stating the nature of any such defects together with all available evidence thereof, promptly following the discovery thereof. The Purchaser shall afford all reasonable opportunity for the Supplier to inspect such defects.
- Upon receipt of such notice, the Supplier shall, within the period specified in the Contract Data, expeditiously repair or replace the defective Goods or parts thereof, at no cost to the Purchaser.

27.6 If having been notified, the Supplier fails to remedy the defect within the period specified in the Contract Data, the Purchaser may proceed to take within a reasonable period such remedial action as may be necessary, at the Supplier's risk and expense and without prejudice to any other rights which the Purchaser may have against the Supplier under the Contract.

### 28. Patent Indemnity

28.1

The Supplier shall, subject to the Purchaser's compliance with CC Sub-Clause 28.2, indemnify and hold harmless the Purchaser and its employees and officers from and against any and all suits, actions or administrative proceedings, claims, demands, losses, damages, costs, and expenses of any nature, including attorney's fees and expenses, which the Purchaser may suffer as a result of any infringement or alleged infringement of any patent, utility model, registered design, trademark, copyright, or other intellectual property right registered or otherwise existing at the date of the

Contract by reason of:

- (a) the installation of the Goods by the Supplier or the use of the Goods in the country where the Site is located; and
- (b) the sale in any country of the products produced by the Goods.

Such indemnity shall not cover any use of the Goods or any part thereof other than for the purpose indicated by or to be reasonably inferred from the Contract, neither any infringement resulting from the use of the Goods or any part thereof, or any products produced thereby in association or combination with any other equipment, plant, or materials not supplied by the Supplier, pursuant to the Contract.

- 28.2 If any proceedings are brought or any claim is made against the Purchaser arising out of the matters referred to in CC Sub-Clause 28.1, the Purchaser shall promptly give the Supplier a notice thereof, and the Supplier may at its own expense and in the Purchaser's name conduct such proceedings or claim and any negotiations for the settlement of any such proceedings or claim.
- 28.3 If the Supplier fails to notify the Purchaser within twenty- eight (28) days after receipt of such notice that it intends to conduct any such proceedings or claim, then the Purchaser shall be free to conduct the same on its own behalf.
- 28.4 The Purchaser shall, at the Supplier's request, afford all available assistance to the Supplier in conducting such proceedings or claim, and shall be reimbursed by the Supplier for all reasonable expenses incurred in so doing.

The Purchaser shall indemnify and hold harmless the Supplier and its employees, officers, and Subcontractors from and against any and all suits, actions or administrative proceedings, claims, demands, losses, damages, costs, and expenses of any nature, including attorney's fees and expenses, which the Supplier may suffer as a result of any infringement or alleged infringement of any patent, utility model, registered design, trademark, copyright, or other intellectual property right registered or otherwise existing at the date of the Contract arising out of or in connection with any design, data, drawing, specification, or other documents or materials provided or designed by or on behalf of the Purchaser.

### 29. Limitation of Liability

29.1 Except in cases of criminal negligence or willful misconduct,

- (a) the Supplier shall not be liable to the Purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the Supplier to pay liquidated damages to the Purchaser and
- (b) the aggregate liability of the Supplier to the Purchaser, whether under the Contract, in tort or otherwise, shall not exceed the total Contract Price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment, or to any obligation of the supplier to indemnify the purchaser with respect to patent infringement

# 30. Change in Laws and Regulations

30.1

Unless otherwise specified in the Contract, if after the date of 28 days prior to date of Bid submission, any law, regulation, ordinance, order or bylaw having the force of law is enacted, promulgated, abrogated, or changed in Sri Lanka that subsequently affects the Delivery Date and/or the Contract Price, then such Delivery Date and/or Contract Price shall be correspondingly increased or decreased, to the extent that the Supplier has thereby been affected in the performance of any of its obligations under the Contract. Notwithstanding the foregoing, such additional or reduced cost shall not be separately paid or credited if the same has already been accounted for in the price adjustment provisions where applicable, in accordance with CC Clause 14.

### 31. Force Majeure

- The Supplier shall not be liable for forfeiture of its Performance Security, liquidated damages, or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.
- For purposes of this Clause, "Force Majeure" means an event or situation beyond the control of the Supplier that is not foreseeable, is unavoidable, and its origin is not due to negligence or lack of care on the part of the Supplier. Such events may include, but not be limited to, acts of the Purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions, and freight embargoes.

31.3 If a Force Majeure situation arises, the Supplier shall promptly notify the Purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the Purchaser in writing, the Supplier shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.

# 32. Change Orders and Contract Amendments

The Purchaser may at any time order the Supplier through notice in accordance CC Clause 8, to make changes within the general scope of the Contract in any one or more of the following:

- (a) drawings, designs, or specifications, where Goods to be furnished under the Contract are to be specifically manufactured for the Purchaser:
- (b) the method of shipment or packing;
- (c) the place of delivery; and
- (d) the Related Services to be provided by the Supplier.
- If any such change causes an increase or decrease in the cost of, or the time required for, the Supplier's performance of any provisions under the Contract, an equitable adjustment shall be made in the Contract Price or in the Delivery/Completion Schedule, or both, and the Contract shall accordingly be amended. Any claims by the Supplier for adjustment under this Clause must be asserted within twenty-eight (28) days from the date of the Supplier's receipt of the Purchaser's change order.
- Prices to be charged by the Supplier for any Related Services that might be needed but which were not included in the Contract shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the Supplier for similar services.
- 32.4 Subject to the above, no variation in or modification of the terms of the Contract shall be made except by written amendment signed by the parties.

### 33. Extensions of Time

33.1

If at any time during performance of the Contract, the Supplier or its subcontractors should encounter conditions impeding timely delivery of the Goods or completion of Related Services pursuant to CC Clause 12, the Supplier shall promptly notify the Purchaser in writing of the delay, its likely duration, and its cause. As soon as practicable after receipt of the Supplier's notice, the Purchaser shall evaluate the situation and may at its discretion extend the Supplier's time for performance, in which case the extension shall be ratified by the parties by amendment of the Contract.

Except in case of Force Majeure, as provided under CC Clause 31, a delay by the Supplier in the performance of its Delivery and Completion obligations shall render the Supplier liable to the imposition of liquidated damages pursuant to CC Clause 26, unless an extension of time is agreed upon, pursuant to CC Sub-Clause 33.1.

#### **34. Termination** 34.1 Termination for Default

- (a) The Purchaser, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the Supplier, may terminate the Contract in whole or in part:
- i) if the Supplier fails to deliver any or all of the Goods within the period specified in the Contract, or within any extension thereof granted by the Purchaser pursuant to CC Clause 33;
- i) if the Supplier fails to perform any other obligation under the Contract; or
- i) if the Supplier, in the judgment of the Purchaser has engaged in fraud and corruption, as defined in CC Clause 3, in competing for or in executing the Contract.
- b) In the event the Purchaser terminates the Contract in whole or in part, pursuant to CC Clause 34.1(a), the Purchaser may procure, upon such terms and in such manner as it deems appropriate, Goods or Related Services similar to those undelivered or not performed, and the Supplier shall be liable to the Purchaser for any additional costs for such similar Goods or Related Services. However, the Supplier shall continue performance of the Contract to the extent not terminated.

#### 34.2 Termination for Insolvency.

(a) The Purchaser may at any time terminate the Contract by giving notice to the Supplier if the Supplier becomes bankrupt or otherwise insolvent. In such event, termination will be without compensation to the Supplier, provided that such termination will not prejudice or affect any right of action or remedy that has accrued or will accrue thereafter to the Purchaser

#### 34.3 Termination for Convenience.

- (a) The Purchaser, by notice sent to the Supplier, may terminate the Contract, in whole or in part, at any time for its convenience. The notice of termination shall specify that termination is for the Purchaser's convenience, the extent to which performance of the Supplier under the Contract is terminated, and the date upon which such termination becomes effective.
- (b) The Goods that are complete and ready for shipment within twenty-eight (28) days after the Supplier's receipt of notice of termination shall be accepted by the Purchaser at the Contract terms and prices. For the remaining Goods, the Purchaser may elect:
- (i) to have any portion completed and delivered at the Contract terms and prices; and/or
- (ii) to cancel the remainder and pay to the Supplier an agreed amount for partially completed Goods and Related Services and for materials and parts previously procured by the Supplier.
- **35. Assignment** 35.1 Neither the Purchaser nor the Supplier shall assign, in whole or in part, their obligations under this Contract, except with prior written consent of the other party.